

14 Homeselling Secrets The Mistakes Everyone Makes

Emilie Sanchez

14 Homeselling Secrets The Mistakes Everyone Makes:

The Fourteen Home Selling Secrets Bob Easter, Robert C. Easter, Sr., 1994-07 Bob Easter is an advocate for consumer rights who is trying to help the average person win in today s sue happy world His new hardcover book titled THE 14 HOME SELLING SECRETS THE MISTAKES EVERYONE MAKES is an easy to understand resource designed to help anyone safely enjoyably profitably sell their own home Easter's book is clearly written for the average man or woman trying to sell their home NOT for the real estate agent In fact Easter offers tips on how to choose the right agent for you blows the whistle on some evasive practices a few agents may try on you such as quoting a high price for your home to get your listing Considering that Easter is a real estate broker in Austin with over a decade of experience under his belt his honesty directness is refreshing Some of the mistakes covered in THE 14 HOME SELLING SECRETS include what to look out for when picking the right real estate agent how to set a goal for the selling process how to test the market what to be aware of when signing a listing agreement why you should advertise how much escrow to ask for more Easter's book is direct honest One of his secrets is a recommendation that sellers completely disclose potential future problems or past repairs by filling out a Sellers Disclosure Form When I want or need help I want help from an experienced professional Bob Easter is one of those people Not only do I know him but I trust him His book is step by step advice from a pro Anybody who buys this book reads this book follows Bob s advice will get both answers encouragement Lewis R Timberlake Author Lecturer Consultant To order 19 95 plus 3 50 rush shipping Easter Easter Inc 4212 Lostridge Dr Suite 600 Austin TX 78731 Or call toll free 1 800 848 5593 Forthcoming Books Rose Arny, 1995-02 **Home Buying Power** Bob Easter, 1995-09 An exclusive behind the scenes look into the mistakes that cost home buyers money time stress Easy to read easy to understand with step by step instructions for the first time or experienced home buyer Takes the guess work out of any decision by exposing the hidden tricks real estate agents home inspectors lenders can play Explains why the buyer should be represented by their own broker how to save part of the real estate commission by knowing exactly what type of duties each party will perform Detailed chapters into buying a new or resell home the pitfalls to avoid Complete chapters devoted to the future type of home community designs along with the problems of construction materials How to buy a home today with an eye on the future resale value that will certainly change due to demographic technology changes in store for tomorrow Packed with tons of tips suggestions to make buying a home a much easier process Includes a peek into the environmental health issues that the Green Building construction programs want to eliminate Written by a successful real estate Broker Author of THE 14 HOME SELLING SECRETS THE MISTAKES EVERYONE MAKES To order 4212 Lostridge Dr Austin TX 78731 12 95 3 50 shipping handling 1 800 848 5593 The 14 Home Selling Secrets Robert C. Easter Sr.,1995-03-01 The Publishers Weekly .1995 Subject Guide to Books in Print ,1991 **The 14 Home-Selling Secrets** Bob Easter, 1995-02 **Boardroom Reports** ,1992 **Bottom Line Business** ,1998 Normal Instructor and Teachers World .1913 91 Mistakes Smart

Salespeople Make Tim Connor,2006-09 There are only two ways to boost your sales performance Do less wrong or do more right From bestselling author Tim Connor comes a unique look at 91 mistakes that thousands of salespeople make every day from losing control of the sales process to letting business go without a fight 91 Mistakes Smart Salespeople Make offers smart straightforward no holds barred methods that will help both novice and expert sell more in less time with less rejection and disappointment Whether readers are seasoned sales professionals or new to the field 91 Mistakes Smart Salespeople Make is the only sales manual they need to boost profits

This book delves into 14 Homeselling Secrets The Mistakes Everyone Makes. 14 Homeselling Secrets The Mistakes Everyone Makes is a vital topic that needs to be grasped by everyone, from students and scholars to the general public. The book will furnish comprehensive and in-depth insights into 14 Homeselling Secrets The Mistakes Everyone Makes, encompassing both the fundamentals and more intricate discussions.

- 1. The book is structured into several chapters, namely:
 - Chapter 1: Introduction to 14 Homeselling Secrets The Mistakes Everyone Makes
 - Chapter 2: Essential Elements of 14 Homeselling Secrets The Mistakes Everyone Makes
 - Chapter 3: 14 Homeselling Secrets The Mistakes Everyone Makes in Everyday Life
 - Chapter 4: 14 Homeselling Secrets The Mistakes Everyone Makes in Specific Contexts
 - ∘ Chapter 5: Conclusion
- 2. In chapter 1, this book will provide an overview of 14 Homeselling Secrets The Mistakes Everyone Makes. This chapter will explore what 14 Homeselling Secrets The Mistakes Everyone Makes is, why 14 Homeselling Secrets The Mistakes Everyone Makes is vital, and how to effectively learn about 14 Homeselling Secrets The Mistakes Everyone Makes.
- 3. In chapter 2, the author will delve into the foundational concepts of 14 Homeselling Secrets The Mistakes Everyone Makes. The second chapter will elucidate the essential principles that must be understood to grasp 14 Homeselling Secrets The Mistakes Everyone Makes in its entirety.
- 4. In chapter 3, the author will examine the practical applications of 14 Homeselling Secrets The Mistakes Everyone Makes in daily life. This chapter will showcase real-world examples of how 14 Homeselling Secrets The Mistakes Everyone Makes can be effectively utilized in everyday scenarios.
- 5. In chapter 4, this book will scrutinize the relevance of 14 Homeselling Secrets The Mistakes Everyone Makes in specific contexts. This chapter will explore how 14 Homeselling Secrets The Mistakes Everyone Makes is applied in specialized fields, such as education, business, and technology.
- 6. In chapter 5, this book will draw a conclusion about 14 Homeselling Secrets The Mistakes Everyone Makes. This chapter will summarize the key points that have been discussed throughout the book.
 - The book is crafted in an easy-to-understand language and is complemented by engaging illustrations. It is highly recommended for anyone seeking to gain a comprehensive understanding of 14 Homeselling Secrets The Mistakes Everyone Makes.

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