

# THE ALIGNMENT EFFECT

How to Get Real  
Business Value Out  
of Technology

FAISAL HOQUE

# Alignment Effect How To Get Real Business Value Out Of Technology

**Charles J. Fombrun, C. B. M. van Riel**



## **Alignment Effect How To Get Real Business Value Out Of Technology:**

**The Alignment Effect** Faisal Hoque,2002 From reengineering to e business one factor stands out as the key differentiator between success and failure clear alignment between business requirements and technology This book presents a comprehensive roadmap and methodology for achieving that alignment and maximizing ROI on any IT project

Handbook of Research on Mobility and Computing: Evolving Technologies and Ubiquitous Impacts Cruz-Cunha, Maria Manuela,Moreira, Fernando,2011-04-30 Discusses the main issues challenges opportunities and trends related to this explosive range of new developments and applications in constant evolution and impacting every organization and society as a whole This two volume handbook supports post graduate students teachers and researchers as well as IT professionals and managers

**Money Changes Everything** Peter Marber,2003 While others debate or wring their hands globalization has triumphed and it is delivering unprecedented social and economic wealth to billions of people Marber first proves once and for all that globalization is in fact improving life expectancy literacy and education rates extending leisure time and delivering a broad new prosperity that touches most people and most societies

Ruthless Execution Amir Hartman,2004 Hartman author of the bestselling NETREADY identifies the central ingredients that help certain companies to get beyond the wall and thrive and shows how to instill these ingredients in an organization

Computerworld ,2006-02-06 For more than 40 years Computerworld has been the leading source of technology news and information for IT influencers worldwide Computerworld s award winning Web site Computerworld com twice monthly publication focused conference series and custom research form the hub of the world s largest global IT media network

**Coping with Toxic Managers, Subordinates --and Other Difficult People** Roy H. Lubit,2004 Many managers engage in destructive behavior that does considerable harm to their subordinates their organization and eventually themselves Whether they are narcissistic unethical rigid or aggressive or simply depressed anxious burned out working with them can be a nightmare Moreover they can do serious damage to their organizations by diverting energy from productive work damaging cooperation and knowledge sharing impairing retention of the best people weakening morale and making poor business decisions In *Coping with Toxic Managers* psychiatrist and organizational consultant Dr Roy Lubit shows you how to develop your emotional intelligence and protect yourself and your organization from the destructive impact of toxic managers While there are many organizational consultants who utilize psychological insights in their work and psychologists who consult to organizations Dr Lubit s depth of training and experience in psychiatry organizational behavior and organizational consulting provides a basis for unique insights

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*The Death of Demand* Tom Osenton,2004 In this title Osenton offers readers a comprehensive programme for increasing profits when they can t increase revenue

**Public Sector Entrepreneurship and the Integration of**

**Innovative Business Models** Lewandowski, Mateusz, Kozuch, Barbara, 2017-01-05 While private for profit businesses have typically been the most experienced with entrepreneurship the study of public sector business models is coming to the forefront of entrepreneurial discussions This shift has allowed researchers and practitioners to expand on their knowledge of positive business choices and paved the way for more profitable business empires Public Sector Entrepreneurship and the Integration of Innovative Business Models is a comprehensive source of academic research that discusses the latest entrepreneurial strategies achievements and challenges in public sector contexts Highlighting relevant topics such as public management crowdsourcing municipal cooperation and public sector marketing this is an ideal resource for managers practitioners researchers and professionals interested in learning more about public sector business ideals and how these models are shaping positive entrepreneurial communities around the world *Inside Arthur Andersen* Susan Elaine Squires, Susan Squires, 2003 The authors bring their unique insights to a close range observation of Andersen s culture that has continued for more than 15 years They first review Andersen s unique history and role its traditionally careful attention to enculturing new employees via mentoring social networking rewards and punishments and its social structure characterized by personal familial relationships Next they narrate two decades of change at Andersen showing how the firm s tightly integrated cultural system gradually began to devolve rapidly coming apart in the wake of the 1990s new economy revolution The book concludes with an insightful discussion of the systemic cultural and business factors that placed Andersen and many other organizations at risk along with a realistic assessment of the proposed reforms **Digital Business Models in Sport** Mateusz Tomanek, Wojciech Cieslinski, Michal Polasik, 2022-07-29 Digital technologies are having a profound impact on sport business opening up new opportunities to generate income and value This book explores the phenomenon of digitization in sport management with a particular focus on business models and how they are being transformed in this new digital era The book explains how business models describe and underpin contemporary sport business and how flexibility is the key to unlocking value in an era of rapid technological change It presents case studies of the impact of digitization on sport organizations in both amateur and professional contexts including cutting edge topics such as the business of football sponsorship communication athlete engagement micropayments and wearable devices The final chapter summarizes current knowledge on digital business models and looks ahead at possible future directions for sport business in the digital era This is fascinating reading for any advanced student researcher or practitioner working in sport management who wants to better understand the challenges and opportunities presented by digital technology for the sport industry The Open Access version of this book available at [www.taylorfrancis.com](http://www.taylorfrancis.com) has been made available under a Creative Commons Attribution NonCommercial NoDerivatives 4.0 license *Fame & Fortune* Charles J. Fombrun, C. B. M. van Riel, 2004 Companies with strong reputations are better able to attract customers investors and quality employees and to survive crises that would destroy weaker firms Fame and Fortune shows how to quantitatively measure your company s

reputation estimate its business value and systematically enhance it over both the short and long term First you ll learn how to benchmark your firm s reputation against key rivals in six key areas ranging from product quality to emotional appeal Next you ll discover that the winners of global reputation surveys get to the top by following a set of core principles through which they build visibility distinctiveness consistency authenticity and transparency Then starting from where you are now you ll learn how to implement genuine corporate initiatives that strengthen two way dialogue with all your stakeholders and build the reputational capital you will need to succeed and thrive Why reputations matter the proof in cold hard cash Quantifying the unquantifiable the value of your corporate image The reputation audit discovering where you stand Six key measures of your corporate reputation Using the Reputation Value Cycle to your advantage Creating a virtuous circle in which reputation enhances business corporate value Making it real the elements of trustworthiness Building and communicating authenticity consistency and transparency Standing apart from the crowd Improving your visibility and your distinctiveness How FedEx did it lessons for your organization Reputational best practices from a company built on trust Create quantifiable business value by building your company s reputation The definitive business reputation guide for every corporate officer strategist corporate communicator and marketing professional How to audit your reputation and benchmark your competitor An integrated approach that cuts across communications strategy marketing and organization Techniques for strengthening your reputation with investors customers partners regulators citizens and employees Includes detailed tools from the Reputation Institute s own StellarRep r model the world s 1 reputation management toolkit Companies with great reputations do better on virtually every business metric Now you have unprecedented access to a roadmap for building the kind of reputation you need and deserve Drawing on unsurpassed experience and the field s best research two leading experts illuminate reputation management for executives business communicators marketers and strategists alike You ll first review the powerful business case for actively managing your reputation Next you ll realistically assess where you stand in areas ranging from product quality to financial strength vision to social responsibility discovering how to make the most of your strengths as you overcome your weaknesses The authors show that to improve reputation you have to improve visibility distinctiveness authenticity transparency and consistency throughout the enterprise not just in traditional silos like PR advertising or IR Want the powerful business value that arises from a world class reputation One book will show you how to get it Fame and Fortune A strong reputation is an enduring source of competitive advantage In Fame and Fortune Fombrun and van Riel show how successful companies mobilize the support of employees consumers and investors to strengthen their reputational capital An excellent read Frederick W Smith Chairman President CEO FedEx Corp     [Presenting to Win](#) Jerry Weissman,2003 In Presenting to Win Persuading Your Audience Every Time the world s 1 presentation consultant shows how to connect with even the toughest most high level audiences and move them to action Jerry Weissman shows presenters of all kinds how to dump those PowerPoint templates once and for all and learn to tell compelling stories that focus on what s in it

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*Artful Making* Robert Daniel Austin, Lee Devin, 2003 The authors show how to manage ingenuity and manufacture the next great idea in other words they tell what managers need to know about how artists and highly creative people work

**Brave New Wealthy World** John C. Edmunds, 2003 This book cuts through the conventional wisdom and ideologies that hide the true implications of globalization and reveals a pragmatic path to a hopeful future Jacket

*The 60-Second Commute* Erica Orloff, Kathy Levinson, 2003 The authors present realistic advice on balancing worklife with family life and making time for oneself when the office is always right down the hall This is a start to finish sourcebook for overcoming every challenge associated with working at home

**Fire Your Stock Analyst!** Harry Domash, 2003 Recent events prove that you can t always trust the so called experts This book gives investors the smarts to pick market beating stocks on their own Domash goes beyond the basics and includes never before published advanced analysis strategies

*The New PR Toolkit* Deirdre Breakenridge, Thomas J. DeLoughry, 2003 The New PR Toolkit is a compelling preview of the present and the future of public relations and a practical roadmap for becoming a strategic communicator

**Operations and Service Management: Concepts, Methodologies, Tools, and Applications** Management Association, Information Resources, 2017-11-30 Organizations of all types are consistently working on new initiatives product lines and workflows as a way to remain competitive in the modern business environment No matter the type of project at hand employing the best methods for effective execution and timely completion of the task is essential to business success Operations and Service Management Concepts Methodologies Tools and Applications is a comprehensive reference source for the latest research on business operations and production processes It examines the need for a customer focus and highlights a range of pertinent topics such as financial performance measures human resource development and business analytics this multi volume book is ideally designed for managers professionals students researchers and academics interested in operations and service management

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