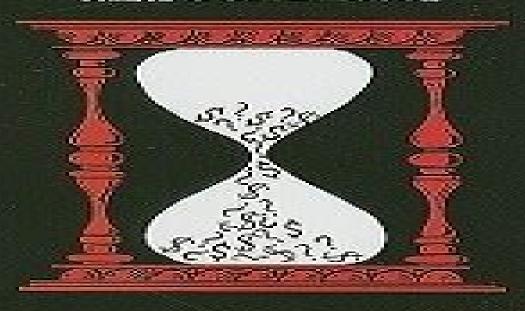
# CHOICE OVER TIME

edited by George Loewenstein and Jon Elster



## **Choice Over Time**

### **Shahram Heshmat**

#### **Choice Over Time:**

**Choice Over Time** George Loewenstein, Jon Elster, 1992-10-27 Many of our most urgent national problems suggest a widespread lack of concern for the future Alarming economic conditions such as low national savings rates declining corporate investment in long term capital projects and ballooning private and public debt are matched by such social ills as diminished educational achievement environmental degradation and high rates of infant mortality crime and teenage pregnancy At the heart of all these troubles lies an important behavioral phenomenon in the role of consumer manager voter student or parent many Americans choose inferior but immediate rewards over greater long term benefits Choice Over Time offers a rich sampling of original research on intertemporal choice how and why people decide between immediate and delayed consequences from a broad range of theoretical and methodological perspectives in philosophy political science psychology and economics George Loewenstein Jon Elster and their distinguished colleagues review existing theories and forge new approaches to understanding significant questions Why do people seem to discount future benefits Do individuals use the same decision making strategy in all aspects of their lives What part is played by situational factors such as the certainty of delayed consequences How are decisions affected by personal factors such as willpower and taste In addressing these issues the contributors to Choice Over Time address many social economic psychological and personal time problems Their work demonstrates the predictive power of short term preferences in behavior as varied as addiction and phobia the effect of prices on consumption and the dramatic rise in debt and decline in savings Choice Over Time provides an essential source for the most recent research and theory on intertemporal choice offering new models for time preference patterns and their aberrations and presenting a diversity of potential solutions to the problem of temporal myopia **Understanding** Student Participation and Choice in Science and Technology Education Ellen Karoline Henriksen, Justin Dillon, Jim Ryder, 2014-09-17 Drawing on data generated by the EU s Interests and Recruitment in Science IRIS project this volume examines the issue of young people s participation in science technology engineering and mathematics education With an especial focus on female participation the chapters offer analysis deploying varied theoretical frameworks including sociology social psychology and gender studies The material also includes reviews of relevant research in science education and summaries of empirical data concerning student choices in STEM disciplines in five European countries Featuring both quantitative and qualitative analyses the book makes a substantial contribution to the developing theoretical agenda in STEM education It augments available empirical data and identifies strategies in policy making that could lead to improved participation and gender balance in STEM disciplines The majority of the chapter authors are IRIS project members with additional chapters written by specially invited contributors The book provides researchers and policy makers alike with a comprehensive and authoritative exploration of the core issues in STEM educational participation Choice in Everyday <u>Life</u> Robert Urguhart, 2004-11-27 Social choice and decision making are key topics in economic theory and Robert Urguhart

delves into the world of philosophy in this superb new book **Discrete Choice Methods with Simulation** Kenneth E. Train, 2009-06-30 This book describes the new generation of discrete choice methods focusing on the many advances that are made possible by simulation Researchers use these statistical methods to examine the choices that consumers households firms and other agents make Each of the major models is covered logit generalized extreme value or GEV including nested and cross nested logits probit and mixed logit plus a variety of specifications that build on these basics Recent advances in Bayesian procedures are explored including the use of the Metropolis Hastings algorithm and its variant Gibbs sampling This second edition adds chapters on endogeneity and expectation maximization EM algorithms No other book incorporates all these fields which have arisen in the past 25 years. The procedures are applicable in many fields including energy transportation environmental studies health labor and marketing Rules and Choice in Economics Viktor J Vanberg, 1994-12-08 First published in 1994 Routledge is an imprint of Taylor Francis an informa company A Matter of **Choice** Philip Hodgkiss, 2022-01-01 A Matter of Choice represents a substantive discussion of the concept of choice in human affairs taken against the backdrop of ethics and religion Drawing on a range of contributions Hodgkiss demonstrates in this study that though often not the primary issue under consideration a concern with choice has featured continually in human thought from the Hellenistic world of the Stoics to the post Kantian environment of modern philosophy Moreover he argues that the social and historical dimension of choice has been consistently underplayed and that the role of choice in modern economic and political developments is underestimated at our peril Through a critical account of the literature Hodgkiss adeptly diagnoses the insufficiency of the current conception of the choice making sovereign individual in the contemporary liberal democratic capitalist context and outlines the implications of this philosophy for the choice maker Choice, Preference, and Disability Roger J. Stancliffe, Michael L. Wehmeyer, Karrie A. Shogren, Brian H. Abery, 2020-04-17 This book examines choice and preference in the lives of people with disability focusing on people with intellectual and developmental disabilities. It provides an overview of choice and examines foundational concepts related to choice and preference including self determination and supported decision making Chapters examine a range of critical service and policy issues such as quardianship individualized funding the health care system and the situation regarding choices for people with disability in international contexts In addition chapters explore issues ranging from the development of preference and choice in childhood to choices in older age and end of life matters It provides in depth analysis of particular choices faced at different points across the lifespan The book concludes with implications for policy and practice Topics featured in this book include Supported decision making for adults with intellectual disabilities or acquired brain injury. The role of parents and families in the development of choice making skills Preference assessments for individuals who cannot tell us what they prefer Employment opportunities for people with intellectual disabilities Sexual and reproductive rights for people with intellectual disabilities Disability and the choice to become a parent Choice Preference and Disability is an essential resource for

researchers professors clinicians therapists and other professionals as well as graduate students in the fields of developmental and positive psychology rehabilitation social work special education occupational speech and language therapy public health and healthcare policy **The Age of Choice** Sophia Rosenfeld, 2025-02-04 A history of the rise of personal choice in the modern world and how it became equated with freedom Taking readers from the seventeenth century to today Rosenfeld describes how the early modern world witnessed the simultaneous rise of shopping as an activity and religious freedom as a matter of being able to pick one s convictions Human Choice in International Law Anna Spain Bradley, 2021-07-22 An exploration of human choice in international legal and political decision making that investigates the neurobiology of choice and the history of how it has affected international peace and security The European Media in the Platform Era Stylianos Papathanassopoulos, Andrea Miconi, 2025-09-01 This book examines the significant changes reshaping the European media landscape in the context of rapid technological advancements political shifts and economic pressures It sheds light on the economic political and structural forces behind these transformations focusing particularly on the impact of platformisation media convergence and the emergence of new players on media production distribution and consumption At the same time the book analyses how platform dominance is reshaping European media ownership by fostering mergers and collaborations while also raising concerns about media concentration Against this backdrop it also considers the evolving role of public broadcasters as governments and policymakers grapple with the challenge of regulating new media realities while maintaining diversity and pluralism It also discusses the implications of the trends for European identity and the European public sphere particularly the tension between a top down institutional and regulatory approach to Europeanisation Providing a detailed overview of the trends and shifts shaping the future of European media the book offers key insights into the dynamics and challenges of the contemporary media environment It will appeal to students researchers and media professionals interested in media studies European studies international communication and public policy Its insightful analysis and empirical grounding enable readers to gain a better understanding of the ongoing transformations in the European media sector and the future direction of the media in the digital platform era Pregnancy in a High-tech Age Robin Gregg, 1995-04 Too often in the debate over reproductive rights and technologies we lose sight of the fundamental emotional and psychological issues that define the experience of pregnancy Robin Gregg here draws on the words and stories of over thirty women to provide a first hand perspective on pregnancy in the modern age In an age where a new advance in reproductive technology occurs seemingly every month pregnancy has come to be defined by such medical procedures as prenatal screening amniocentesis fetal monitoring induced labor and cesarean sections Public policymakers ethicists religious figures and the medical establishment control the debate drowning out the voices of women who grapple in the most immediate sense with the issues Even feminist theorists often overlook the nuances and paradoxes of the reproductive revolution as experienced by individual particular women The reader follows these thirty women as they speak about

whether to become pregnant and by what means how to choose a health provider what meaning they attribute to their pregnancies and how they navigate their way through the contradictory pressures they face during pregnancy The intimate nature of Gregg's research consisting as it does largely of women's pregnancy narratives lends her book a vibrancy often lacking in academic writing about reproduction *New Professionalism and the Future of Work: Interdisciplinary* Perspectives on Transformations in Business-Health Relationships Gabriele Giorgi, Nicola Mucci, Annamaria Di Fabio, Antonio Experimental Economics Nicolas Jacquemet, Olivier L'Haridon, 2018-11-29 Over the past two Ariza-Montes, 2020-01-02 decades experimental economics has moved from a fringe activity to become a standard tool for empirical research With experimental economics now regarded as part of the basic tool kit for applied economics this book demonstrates how controlled experiments can be a useful in providing evidence relevant to economic research Professors Jacquemet and L Haridon take the standard model in applied econometrics as a basis to the methodology of controlled experiments Methodological discussions are illustrated with standard experimental results. This book provides future experimental practitioners with the means to construct experiments that fit their research question and new comers with an understanding of the strengths and weaknesses of controlled experiments Graduate students and academic researchers working in the field of experimental economics will be able to learn how to undertake understand and criticise empirical research based on lab experiments and refer to specific experiments results or designs completed with case study applications Preference and Choice Raymond J. Dolan, Tali Sharot, 2012 One of the most pressing questions in neuroscience psychology and economics today is how does the brain generate preferences and make choices With a unique interdisciplinary approach this volume is among the first to explore the cognitive and neural mechanisms mediating the generation of the preferences that guide choice From preferences determining mundane purchases to social preferences influencing mating choice through to moral decisions the authors adopt diverse approaches to answer the question Chapters explore the instability of preferences and the common neural processes that occur across preferences Edited by one of the world's most renowned cognitive neuroscientists each chapter is authored by an expert in the field with a host of international contributors Emphasis on common process underlying preference generation makes material applicable to a variety of disciplines neuroscience psychology economics law philosophy etc Offers specific focus on how preferences are generated to guide decision making carefully examining one aspect of the broad field of neuroeconomics and complementing existing volumes Features outstanding international scholarship with chapters written by an expert in the topic area **Iournal of Housing Neuroeconomics** Paul W. Glimcher, 2013-08-13 In the years since it first published Neuroeconomics Research ,1997 Decision Making and the Brain has become the standard reference and textbook in the burgeoning field of neuroeconomics The second edition a nearly complete revision of this landmark book will set a new standard This new edition features five sections designed to serve as both classroom friendly introductions to each of the major subareas in neuroeconomics and as

advanced synopses of all that has been accomplished in the last two decades in this rapidly expanding academic discipline The first of these sections provides useful introductions to the disciplines of microeconomics the psychology of judgment and decision computational neuroscience and anthropology for scholars and students seeking interdisciplinary breadth The second section provides an overview of how human and animal preferences are represented in the mammalian nervous systems Chapters on risk time preferences social preferences emotion pharmacology and common neural currencies each written by leading experts lay out the foundations of neuroeconomic thought The third section contains both overview and in depth chapters on the fundamentals of reinforcement learning value learning and value representation. The fourth section The Neural Mechanisms for Choice integrates what is known about the decision making architecture into state of the art models of how we make choices The final section embeds these mechanisms in a larger social context showing how these mechanisms function during social decision making in both humans and animals The book provides a historically rich exposition in each of its chapters and emphasizes both the accomplishments and the controversies in the field A clear explanatory style and a single expository voice characterize all chapters making core issues in economics psychology and neuroscience accessible to scholars from all disciplines The volume is essential reading for anyone interested in neuroeconomics in particular or decision making in general Editors and contributing authors are among the acknowledged experts and founders in the field making this the authoritative reference for neuroeconomics Suitable as an advanced undergraduate or graduate textbook as well as a thorough reference for active researchers Introductory chapters on economics psychology neuroscience and anthropology provide students and scholars from any discipline with the keys to understanding this interdisciplinary field Detailed chapters on subjects that include reinforcement learning risk inter temporal choice drift diffusion models game theory and prospect theory make this an invaluable reference Published in association with the Society for Neuroeconomics www neuroeconomics org Full color presentation throughout with numerous carefully selected illustrations to highlight key concepts

\*\*Research Handbook on the Economics of Family Law\*\* Lloyd R. Cohen, Joshua D. Wright, 2011-01-01 Those not learned in the economic arts believe that economics is either solely or essentially concerned with commercial relations And so it was originally Then in the second half of the 20th century economists began applying their minimalist but sturdy tools to other human activities such as marriage child bearing crime religion and social groups In this spirit the Research Handbook on the Economics of Family Law gives us a series of original essays by distinguished scholars in economics law or both The essays represent a variety of approaches to the field Many contain extensive surveys of the literature with respect to the particular question they address Some employ empirical economics others are more narrowly legal They have in common one thing each scholar employs a core economic tool or insight to shed light on some aspect of family law and social institutions broadly understood Topics covered include divorce child support infant feeding abortion access prostitution the decline in marriage birth control and incentives for partnering

This comprehensive and enlightening volume will be a valuable reference for those interested in law and economics generally and family law in particular Addiction Shahram Heshmat, 2015-05-22 Addiction A Behavioral Economic Perspective focuses on the behavioral economics of addiction to explain why someone decides and act against her own well being It answers the questions of what accounts for self defeating behavior patterns and how do we best motivate individuals to act according with their long term goals A better understanding of decision processes will lead to an improved knowledge of why people engage in self destructive behaviors and better policy interventions in areas of addiction and obesity The approach also promises to be valuable as a framework for understanding decisions for an addict s professional and business life This book will be of particular use to clinicians students and researchers in the fields of addiction public health and behavior Oxford Studies in Philosophy of Mind Volume 3 Uriah Kriegel, 2023 Oxford Studies in Philosophy of Mind therapy presents cutting edge work in the philosophy of mind combining invited articles and articles selected from submissions Each volume will highlight two themes to bring focus to debates The series will reflect the diversity of methods adopted in contemporary philosophy of mind and provide a venue for rigorous and innovative work by both established and up and coming voices in the field The themes covered in the third volume are mind and science sensory experience and the philosophy of mind of Margaret Cavendish and C A Strong It also contains a book symposium on David Papineau s The Metaphysics of Sensory Experience Caregiving and Social Support in the Context of Health and Illness Sabrina Cipolletta, Noa Vilchinsky, Val Morrison, 2021-02-09

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