BASIC Planning Approach MARKETING

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and they work As opposed to many other marketing text books the authors emphasize careful integration of special topics. Some textbooks treat special topics like relationship marketing international marketing services marketing marketing and the Internet marketing for nonprofit organizations marketing ethics social issues and business to business marketing in separate chapters. The authors deliberatively avoid doing that because they are convinced that treating such topics separately leads to an unfortunate compartmentalization of ideas. The comprehensive package of materials gives instructors the flexibility to teach marketing their way or for the student the ability to learn marketing their way.

Basic Marketing William D. Perreault, Charlotte H. Mason, Jerome E. McCarthy, 1994-12-01

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