

Customer-Centered Products

CREATING
SUCCESSFUL PRODUCTS THROUGH
SMART REQUIREMENTS MANAGEMENT

IVY F. HOOKS AND KRISTIN A. FARRY

Customer Centered Products Creating Successful Products Through Smart Requirements Management

**Carmen Zannier,Hakan
Erdogmus,Lowell Lindstrom**



Customer Centered Products Creating Successful Products Through Smart Requirements Management:

Customer-centered Products Ivy F. Hooks, Kristin A. Farry, 2001 This is a guide to eliminating the waste of time money and effort resulting from poor product development It provides product definition requirements needed at the start of any product development process

The Requirements Engineering Handbook Ralph Rowland Young, 2004 Gathering customer requirements is a key activity for developing software that meets the customer's needs A concise and practical overview of everything a requirement's analyst needs to know about establishing customer requirements this first of its kind book is the perfect desk guide for systems or software development work The book enables professionals to identify the real customer requirements for their projects and control changes and additions to these requirements This unique resource helps practitioners understand the importance of requirements leverage effective requirements practices and better utilize resources The book also explains how to strengthen interpersonal relationships and communications which are major contributors to project effectiveness Moreover analysts find clear examples and checklists to help them implement best practices

Product Focused Software Process Improvement Frank Bomarius, Seija Komi-Sirviö, 2003-06-30 The Third International Conference on Product Focused Software Process Improvement PROFES 2001 continued the success of the PROFES 99 and PROFES 2000 conferences PROFES 2001 was organized in Kaiserslautern Germany September 10-13 2001 The PROFES conference has its roots in the PROFES Esprit project <http://www.ele.vtt.fi/profes> but it quickly evolved into a full fledged general purpose conference in 1999 and since then it has gained wide spread international popularity As in previous years the main theme of PROFES 2001 was professional software process improvement SPI motivated by product and service quality needs SPI is facilitated by software process assessment software measurement process modeling and technology transfer and has become a practical tool for quality software engineering and management The conference addresses both the solutions found in practice as well as relevant research results from academia The purpose of the conference is to bring to light the most recent findings and results in the area and to stimulate discussion between the researchers experienced professionals and technology providers for SPI

Extreme Programming and Agile Methods - XP/Agile Universe 2004 Carmen Zannier, Hakan Erdogmus, Lowell Lindstrom, 2004-08-03 This book constitutes the refereed proceedings of the 4th Conference on Extreme Programming and Agile Methods XP Agile Universe 2004 held in Calgary Canada in August 2004 The 18 revised full papers presented together with summaries of workshops panels and tutorials were carefully reviewed and selected from 45 submissions The papers are organized in topical sections on testing and integration managing requirements and usability pair programming foundations of agility process adaptation and educational issues

Handbook of Model-Based Systems Engineering Azad M. Madni, Norman Augustine, Michael Sievers, 2023-07-25 This handbook brings together diverse domains and technical competences of Model Based Systems Engineering MBSE into a single comprehensive publication It is intended for researchers practitioners and students educators who require a wide ranging

and authoritative reference on MBSE with a multidisciplinary global perspective It is also meant for those who want to develop a sound understanding of the practice of systems engineering and MBSE and or who wish to teach both introductory and advanced graduate courses in systems engineering It is specifically focused on individuals who want to understand what MBSE is the deficiencies in current practice that MBSE overcomes where and how it has been successfully applied its benefits and payoffs and how it is being deployed in different industries and across multiple applications MBSE engineering practitioners and educators with expertise in different domains have contributed chapters that address various uses of MBSE and related technologies such as simulation and digital twin in the systems lifecycle The introductory chapter reviews the current state of practice discusses the genesis of MBSE and makes the business case Subsequent chapters present the role of ontologies and meta models in capturing system interdependencies reasoning about system behavior with design and operational constraints the use of formal modeling in system model verification and validation ontology enabled integration of systems and system of systems digital twin enabled model based testing system model design synthesis model based tradespace exploration design for reuse human system integration and role of simulation and Internet of Things IoT within MBSE

Engineering and Managing Software Requirements Aybüke Aurum, Claes Wohlin, 2006-04-07 Requirements engineering is the process by which the requirements for software systems are gathered analyzed documented and managed throughout their complete lifecycle Traditionally it has been concerned with technical goals for functions of and constraints on software systems Aurum and Wohlin however argue that it is no longer appropriate for software systems professionals to focus only on functional and non functional aspects of the intended system and to somehow assume that organizational context and needs are outside their remit Instead they call for a broader perspective in order to gain a better understanding of the interdependencies between enterprise stakeholders processes and software systems which would in turn give rise to more appropriate techniques and higher quality systems Following an introductory chapter that provides an exploration of key issues in requirements engineering the book is organized in three parts Part 1 presents surveys of state of the art requirements engineering process research along with critical assessments of existing models frameworks and techniques Part 2 addresses key areas in requirements engineering such as market driven requirements engineering goal modeling requirements ambiguity and others Part 3 concludes the book with articles that present empirical evidence and experiences from practices in industrial projects Its broader perspective gives this book its distinct appeal and makes it of interest to both researchers and practitioners not only in software engineering but also in other disciplines such as business process engineering and management science

Handbook of Systems Engineering and Management Andrew P. Sage, William B. Rouse, 2014-12-31 The trusted handbook now in a new edition This newly revised handbook presents a multifaceted view of systems engineering from process and systems management perspectives It begins with a comprehensive introduction to the subject and provides a brief overview of the thirty four chapters that follow This introductory chapter is intended to serve as

a field guide that indicates why when and how to use the material that follows in the handbook Topical coverage includes systems engineering life cycles and management risk management discovering system requirements configuration management cost management total quality management reliability maintainability and availability concurrent engineering standards in systems engineering system architectures systems design systems integration systematic measurements human supervisory control managing organizational and individual decision making systems reengineering project planning human systems integration information technology and knowledge management and more The handbook is written and edited for systems engineers in industry and government and to serve as a university reference handbook in systems engineering and management courses By focusing on systems engineering processes and systems management the editors have produced a long lasting handbook that will make a difference in the design of systems of all types that are large in scale and or scope

Data Warehouse Requirements Engineering Naveen Prakash,Deepika Prakash,2018-01-29 As the first to focus on the issue of Data Warehouse Requirements Engineering this book introduces a model driven requirements process used to identify requirements granules and incrementally develop data warehouse fragments In addition it presents an approach to the pair wise integration of requirements granules for consolidating multiple data warehouse fragments The process is systematic and does away with the fuzziness associated with existing techniques Thus consolidation is treated as a requirements engineering issue The notion of a decision occupies a central position in the decision based approach On one hand information relevant to a decision must be elicited from stakeholders modeled and transformed into multi dimensional form On the other decisions themselves are to be obtained from decision applications For the former the authors introduce a suite of information elicitation techniques specific to data warehousing This information is subsequently converted into multi dimensional form For the latter not only are decisions obtained from decision applications for managing operational businesses but also from applications for formulating business policies and for defining rules for enforcing policies respectively In this context the book presents a broad range of models tools and techniques For readers from academia the book identifies the scientific technological problems it addresses and provides cogent arguments for the proposed solutions for readers from industry it presents an approach for ensuring that the product meets its requirements while ensuring low lead times in delivery

Advances in Intelligent Networking and Collaborative Systems Leonard Barolli,Hiroyoshi Miwa,2022-08-16 With the fast development of the Internet we are experiencing a shift from the traditional sharing of information and applications as the main purpose of the Web to an emergent paradigm which locates people at the very center of networks and exploits the value of people s connections relations and collaboration Social networks are also playing a major role in the dynamics and structure of intelligent Web based networking and collaborative systems Virtual campuses virtual communities and organizations strongly leverage intelligent networking and collaborative systems by a great variety of formal and informal electronic relations such as business to business peer to peer and many types of online collaborative

learning interactions including the emerging e learning systems This has resulted in entangled systems that need to be managed efficiently and in an autonomous way In addition latest and powerful technologies based on grid and wireless infrastructure as well as cloud computing are currently enhancing collaborative and networking applications a great deal but also facing new issues and challenges The principal purpose of the research and development community is to stimulate research that will lead to the creation of responsive environments for networking and at longer term the development of adaptive secure mobile and intuitive intelligent systems for collaborative work and learning The aim of the book *Advances on Intelligent Networking and Collaborative Systems* is to provide latest research findings innovative research results methods and development techniques from both theoretical and practical perspectives related to intelligent social networks and collaborative systems intelligent networking systems mobile collaborative systems secure intelligent cloud systems and so on as well as to reveal synergies among various paradigms in such a multi disciplinary field intelligent collaborative systems

The Proceedings of the 2023 Conference on Systems Engineering Research Dinesh Verma,Azad M. Madni,Steven Hoffenson,Lu Xiao,2024-03-25 The 20th International Conference on Systems Engineering Research CSER 2023 pushes the boundaries of systems engineering research and responds to new challenges for systems engineering CSER 2023 invited researchers and practitioners to submit their work in alignment with the thematic focus on a smart and sustainable world CSER was founded in 2003 by Stevens Institute of Technology and the University of Southern California and in 2023 the conference returned to the Stevens campus in Hoboken New Jersey Software Product Management Hans-Bernd Kittlaus,Samuel A. Fricker,2017-05-23 This book gives a comprehensive overview on Software Product Management SPM for beginners as well as best practices methodology and in depth discussions for experienced product managers This includes product strategy product planning participation in strategic management activities and orchestration of the functional units of the company The book is based on the results of the International Software Product Management Association ISPMA which is led by a group of SPM experts from industry and research with the goal to foster software product management excellence across industries This book can be used as textbook for ISPMA based education and as guide for anybody interested in SPM as one of the most exciting and challenging disciplines in the business of software Hans Bernd Kittlaus is the Chairman of ISPMA and owner and managing director of InnoTivum Consulting Germany Samuel Fricker is Board Member of ISPMA and Professor at FHNW Switzerland **The Engineering Design of Systems** Dennis M. Buede,William D. Miller,2024-04-16 The Engineering Design of Systems Comprehensive resource covering methods to design verify and validate systems with a model based approach addressing engineering of current software centric systems The newly revised and updated Fourth Edition of The Engineering Design of Systems includes content addressing model based systems engineering digital engineering digital threads AI SysML 1 0 and 2 0 digital twins and GENESYS software The authors explore system and software centric architecture allocations and logical and physical architecture development including

revised terminologies for a variety of subsections throughout Composed of 15 chapters this book includes important new sections on modeling approaches for middle out engineering reverse engineering and agile systems engineering with a separate section on emerging trends within systems engineering to explore the most update to date methods The authors include comprehensive diagrams and a separate chapter on a complete exercise of the System Engineering process ranging from the operational concept to integration and qualification To aid in reader comprehension and retention of concepts the text is embedded with problems at the end of each chapter along with relevant case studies Sample topics covered in The Engineering Design of Systems include Structural system models to executable models verification and validation on systems of systems and external systems and context modeling Digital engineering digital threads artificial augmented intelligence AI stakeholder requirements and scientific foundations for systems engineering Quantifying a context and external systems model including intended and unintended inputs both deterministic and non deterministic Functional architecture development logical and physical architecture development allocated architecture development interface design and decision analysis for design trades The Engineering Design of Systems is highly suitable as a main text for undergraduate and graduate students studying courses in system engineering design systems architecture and systems integration The text is also valuable as a reference for practicing system architects systems engineers industrial engineers engineering management professionals and systems integrators The Fast Forward MBA in Project Management Eric Verzuh,2011-12-06 For any professional responsible for coordinating projects among different departments across executive levels or with technical complexity The Fast Forward MBA in Project Management offers comprehensive instruction on how to deliver on time and on budget *Airbourne Reconnaissance* Arthur A. Andraitis,2003 Software Process Improvement Rory O'Connor,Nathan Baddoo,Juan J. Cuadrado-Gallego,Ricardo Rejas Muslera,Kari Smolander,Richard Messnarz,2009-08-21 This textbook is intended for SPI software process improvement managers and searchers quality managers and experienced project and research managers The papers constitute the research proceedings of the 16th EuroSPI European Software Process Improvement www.eurospi.net conference held in Alcala Madrid region September 2 4 2009 Spain Conferences have been held since 1994 in Dublin 1995 in Vienna Austria 1997 in Budapest Hungary 1998 in Gothenburg Sweden 1999 in Pori Finland 2000 in Copenhagen Denmark 2001 in Limerick Ireland 2002 in Nuremberg G many 2003 in Graz Austria 2004 in Trondheim Norway 2005 in Budapest Hungary 2006 in Joensuu Finland 2007 in Potsdam Germany 2008 in Dublin Ireland and 2009 in Alcala Spain EuroSPI established an experience library library eurospi.net which will be continuously extended over the next few years and will be made available to all attendees EuroSPI also created an umbrella initiative for establishing a European Qualification Network in which different SPINs and national initiatives join mutually beneficial collaborations ECQA European Certification and Qualification Association www.ecqa.org With a general assembly during October 15 16 2007 through Euro SPI partners and networks in collaboration with the European Union

supported by the EU Leonardo da Vinci Programme a European certification association has been created www.eu-certificates.org www.ecqa.org for the IT and services sector to offer SPI knowledge and certificates to industry establishing close knowledge transfer links between research and industry

Computer Engineering: Concepts, Methodologies, Tools and Applications Management Association, Information Resources, 2011-12-31 This reference is a broad multi volume collection of the best recent works published under the umbrella of computer engineering including perspectives on the fundamental aspects tools and technologies methods and design applications managerial impact social behavioral perspectives critical issues and emerging trends in the field Provided by publisher

Concurrent Engineering Approaches for Sustainable Product Development in a Multi-Disciplinary Environment Josip Stjepandić, Georg Rock, Cees Bil, 2012-08-10 The CE Conference series is organized annually by the International Society for Productivity Enhancement ISPE and constitutes an important forum for international scientific exchange on concurrent and collaborative enterprise engineering These international conferences attract a significant number of researchers industrialists and students as well as government representatives who are interested in the recent advances in concurrent engineering research and applications Concurrent Engineering Approaches for Sustainable Product Development in a Multi Disciplinary Environment Proceedings of the 19th ISPE International Conference on Concurrent Engineering contains papers accepted peer reviewed and presented at the annual conference held at the University of Applied Sciences in Trier Germany from 3rd 7th of September 2012 This covers a wide range of cutting edge topics including Systems Engineering and Innovation Design for Sustainability Knowledge Engineering and Management Managing product variety Product Life Cycle Management and Service Engineering Value Engineering

Software Engineering Quality Practices Ronald Kirk Kandt, 2005-11-01 Learn how to attract and keep successful software professionals Software Engineering Quality Practices describes how software engineers and the managers that supervise them can develop quality software in an effective efficient and professional manner This volume conveys practical advice quickly and clearly while avoiding the dogma that surrounds the software profession It concentrates on what the real requirements of a system are what constitutes an appropriate solution and how you can ensure that the realized solution fulfills the desired qualities of relevant stakeholders The book also discusses how successful organizations attract and keep people who are capable of building high quality systems The author succinctly describes the nature and fundamental principles of design and incorporates them into an architectural framework enabling you to apply the framework to the development of quality software for most applications The text also analyzes engineering requirements identifies poor requirements and demonstrates how bad requirements can be transformed via several important quality practices

Project Requirements: A Guide to Best Practices Ralph R. Young, 2006-03 Project Requirements A Guide to Best Practices gives project managers tools they can assimilate and apply easily to improve project success rates reduce development costs reduce rework and accelerate time to market Based on experience and best practices this valuable

reference will help you Clarify real requirements before you initiate project work Improve management of project requirements Save time and effort Manage to your schedule Improve the quality of deliverables Increase customer satisfaction and drive repeat business Project Requirements A Guide to Best Practices provides project managers with a direct practical strategy to overcome requirements challenges and manage requirements successfully *Design of Electromechanical and Combination Products* Ali Jamnia, 2023-08-31 The second edition of this work now with the expanded title of *Design of Electromechanical and Combination Products* covers the design and development of electromechanical products updated throughout to focus not only on an Agile Systems approach but also its application to disposables and consumables Providing a practical set of guidelines and thorough examination of best practices this book focuses on cutting edge research on sustainability of electromechanical and combination products Key Features Presents the design development and life cycle management of electromechanical and combination products Provides a practical set of guidelines and best practices for world class design Explains the role of costing and pricing in product design Covers Design for X and its role in product life cycle management Examines the dynamics of cross functional design and product development teams Develops DHF and DMR as tools and inherent components of configuration management Includes numerous real world examples of electromechanical and combination product designs This book is intended for scientists engineers designers and technical managers and provides a gateway to developing a product s design history file DHF and device master record DMR These tools enable the design team to communicate a product s design manufacturability and service procedures with various cross functional teams

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