



Airline Business

Rigas Doganis



Airline Business:

Designing Future-Oriented Airline Businesses Nawal K. Taneja, 2016-04-22 Designing Future Oriented Airline Businesses is the eighth Ashgate book by Nawal K Taneja to address the ongoing challenges and opportunities facing all generations of airlines Firstly it challenges and encourages airline managements to take a deeper dive into new ways of doing business Secondly it provides a framework for identifying and developing strategies and capabilities as well as executing them efficiently and effectively to change the focus from cost reduction to revenue enhancement and from competitive advantage to comparative advantage Based on the author s own extensive experience and ongoing work in the global airline industry as well as through a synthesis of leading business practices both inside and outside of the industry Designing Future Oriented Airline Businesses sets out to demystify numerous concepts being discussed within the airline industry and to facilitate managements to identify and articulate the boundaries of their business models It provides material from which managements can set about answering the key questions especially with respect to strategies capabilities and execution and pursue an effective redesign of their business As with the author s previous books the primary audience is senior level practitioners of differing generations of airlines worldwide as well as related businesses The material presented continues to be at a pragmatic level not an academic exercise to lead managements to ask themselves and their teams some critical thought provoking questions

The Airline Business Rigas Doganis, 2006 The second edition of Rigas Doganis book brings the airline industry story up to date exploring airline mergers and alliances price wars the impact of disasters and the future prospects for the industry as a whole

Airline Business in the 21st Century Rigas Doganis, 2005-06-28 This book focuses on the major issues that will affect the airline industry in this new millennium It tells of an industry working on low margins and of cut throat competition resulting from open skies Among the issues discussed are the low cost airline the impact of electronic commerce the debate on global airline alliances privatizing state owned airlines the creation of a Trans Atlantic Common Aviation area Most importantly the book carefully analyzes the strategies that are needed for airlines to succeed in the twenty first century This is essential reading for anyone interested in aviation

Airline Business in the 21st Century Rigas Doganis, 2005-06-28 This book focuses on the major issues that will affect the airline industry in this new millennium It tells of an industry working on low margins and of cut throat competition resulting from open skies Among the issues discussed are the low cost airline the impact of electronic commerce the debate on global airline alliances privatizing state owned airlines the creation of a Trans Atlantic Common Aviation area Most importantly the book carefully analyzes the strategies that are needed for airlines to succeed in the twenty first century This is essential reading for anyone interested in aviation

Airline Management W.S. Barry, 2017-04-21 This book first published in 1965 illustrates the world of management in the airline industry It examines the external relations with customers government investors suppliers and competitors as well as internal relations within the business such as organization and industrial relations

Global Airlines

Pat Hanlon, 2006-12-14 *Global Airlines Competition in a Transnational Industry* presents an overview of the changing scene in air transport covering current issues such as security no frills airlines open skies agreements the outcome of the recent downturn in economic activity and the emergence of transnational airlines and takes a forward looking view of these challenges for the industry Since the publication of the second edition in 1999 major changes have occurred in the industry The rules of the game in air transport are now beginning to change and it is time to take the story forward This third edition contains nine new chapters and tackles the following issues amongst others Security The tragic events of 11 September 2001 followed by the war in Iraq and the resultant heightened tensions over security and passenger safety Financial instability the cyclical downturn in economic activity has led some airlines to the verge of bankruptcy Even some large well established carriers are not immune from this How can the industry look to survive Attaining global reach implications of transborder mergers open skies agreements and the transatlantic Common Aviation area Can full globalisation ever be reached Low cost carriers and e commerce as both increase how much the industry re structure and deal with issues associated with increased passenger traffic and decreased labour requirements Airport capacity Air traffic is estimated to grow at a long term average annual rate of 5 per cent per annum But many airports in many parts of the world are already reaching their capacity limits How can this be overcome and are the environmental implications Using up to date data and case studies from major international airlines such as United Airlines British Airways and Qantas amongst many others *Global Airlines* provides a comprehensive insight into today's global airline industry *The Global Airline Industry* Peter Belobaba, Amedeo Odoni, Cynthia Barnhart, 2015-07-06 Extensively revised and updated edition of the bestselling textbook provides an overview of recent global airline industry evolution and future challenges Examines the perspectives of the many stakeholders in the global airline industry including airlines airports air traffic services governments labor unions in addition to passengers Describes how these different players have contributed to the evolution of competition in the global airline industry and the implications for its future evolution Includes many facets of the airline industry not covered elsewhere in any single book for example safety and security labor relations and environmental impacts of aviation Highlights recent developments such as changing airline business models growth of emerging airlines plans for modernizing air traffic management and opportunities offered by new information technologies for ticket distribution Provides detailed data on airline performance and economics updated through 2013 *The Airline Business in the Twenty-first Century* Rigas Doganis, 2001-01-01 This book will be useful for those working in the airline industry and for students *The Asia-Pacific Airline Industry* Sumner J. La Croix, David Jonathan Wolff, 1995 Includes The Ascent of Asian Airlines losses cost cutting entry expansion Bilateral Relations 5th freedom rights 5th freedom rights the future of bilateral agreements in Asia Moving Beyond the Bilateral Regime U S Asia Pacific Economic Cooperation APEC from restricted bilateral to open skies arrangement Asia Pacific aviation the WTO Photos *Global Air Transport Management and Reshaping Business Models for the New Era* Kankaew,

Kannapat,2022-05-27 The air transport industry is highly vulnerable to environmental changes as was seen when the recent COVID 19 pandemic caused most airline operations to cease However for decades airlines have been collapsing around the globe as the business of managing airline operations has become stressed due to price competition This is detrimental to air carriers since air transport products and services are the same Moreover it impacts other industries such as tourism hotels and restaurants which contribute to the derailment of economic and social activities Thus it is essential to determine new practices and strategies that can allow air transport management to be enriched and to flourish Global Air Transport Management and Reshaping Business Models for the New Era provides a comprehensive collection of knowledge on the new era of business management on air transport It provides strategies technologies and tools used in the reshaping of the air transport business model Covering topics such as customer experience robotic process automation and airline alliances this major reference work is an essential resource for airline managers supply chain specialists air transport managers students and faculty of higher education libraries researchers economists government officials and academicians

Finance and Hedging in the Commercial Airline Industry Tony Webber,2024-09-13 When there is political tension or war in the Middle East or in Eastern Europe oil and jet fuel prices shoot upward If an airline isn t protected against these higher prices they can devastate its finances and send it quickly into bankruptcy This seemingly happens on a yearly basis Thankfully for most airlines they are able to protect themselves against higher oil and jet fuel prices at least in the short term by hedging using financial instruments The challenge for airlines is to determine which financial instruments they should use in which products they should hedge and how far out from fuel consumption they should hedge This book systematically explores the different financial instruments that airlines have to choose from and in what situations they should be used It will also present the reader with the options airlines have in terms of manipulating operational levers in response to higher fuel prices such as airfares capacity and fleet size once the protective benefits of hedging wear off *Mergers and Competition in the Airline Industry* United States. Congress. House. Committee on the Judiciary. Subcommittee on Monopolies and Commercial Law,1987

Business Performance and Financial Institutions in Europe Alexandra Horobet,Persefoni Polychronidou,Anastasios Karasavoglou,2020-10-24 This book examines the business models performance and decision making approaches employed by financial institutions in Central and Southeast Europe The respective contributions cover a wide range of industries including banking pharmaceuticals and airline business services and present both theoretical and empirical studies that highlight economy wide risks and opportunities for European companies The book is divided into four parts the first of which provides a critical assessment of the competitiveness and performance of European companies while the second examines decision making approaches at financial institutions the third and fourth parts address the macroeconomic risks and opportunities for business development in Europe Intended for scholars political decision makers and practitioners the book offers new perspectives on Central and Southeast European financial and business research

Future of the Airline Industry United States. Congress. Senate. Committee on Commerce, Science, and Transportation, 2006 **The State of the Airline Industry** United States. Congress. Senate. Committee on Commerce, Science, and Transportation, 2010 **Air Transportation** Dr John G. Wensveen, 2015-05-28 Now in its Eighth Edition Air Transportation A Management Perspective by John Wensveen is a proven textbook that offers a comprehensive introduction to the theory and practice of air transportation management **Air Transport Management** Lucy Budd, Stephen Ison, 2016-11-10 Commercial air transport is a global multimillion dollar industry that underpins the world economy and facilitates the movement of over 3 billion passengers and 50 million tonnes of air freight worldwide each year With a clearly structured topic based approach this textbook presents readers with the key issues in air transport management including aviation law and regulation economics finance airport and airline management environmental considerations human resource management and marketing The book comprises carefully selected contributions from leading aviation scholars and industry professionals worldwide To help students in their studies the book includes case studies examples learning objectives keyword definitions and stop and think boxes to prompt reflection and to aid understanding Air Transport Management provides in depth instruction for undergraduate and postgraduate students studying aviation and business management related degrees It also offers support to industry practitioners seeking to expand their knowledge base Simpli-Flying Nawal K. Taneja, 2017-09-29 The airline industry is in a state of radical restructuring as its markets and key stakeholders customers airline labour and management groups governments and the financial community adjust to the new aviation realities Airline executives can be forgiven for being overwhelmed by technology proliferation zestful new paradigm airlines September 2001 business cycles Iraq SARS and animal diseases The leadership challenge for all carriers is now to select and execute appropriate business models thinking both inside and outside the box to turn conventional wisdom upside down to achieve dramatic increases in productivity Some legacy carriers still need to create an effective strategy for much larger cycles that encompass major discontinuities Burdened by past decisions they are forced to fight with one hand tied behind their back to convert volume to value to survive and prosper Some new airlines have been at the forefront of shaping change developing a vision of the mass market assessing the customer value of their core processes and using a back to basics business approach Both groups should take a sideways glance at what works in other industries and implement those insights into actions Some examples featured in this book include Wal Mart s virtually real time inventory system Target s business model based around a unique customer experience Dell Computers business model based around direct sales and mass customization Unilever s organizational structure around value creation and value delivery departments Shell International s development of scenarios of alternate futures Harrah s Entertainment s use of information technology to recognize and reward valuable customers The Warehouse s communication system with its suppliers to produce efficiency at both ends for the common benefit of the customer Nissan s cross functional teams DoCoMo s management of human passion

in customers Nike's innovation resulting in industry transforming products Toyota's Construction of Cost Competitiveness for the 21st Century Written by an experienced airline business strategist and international in scope this wide ranging book identifies challenges and problems presents comprehensive analyses and suggests some solutions Key features include a comparison with 14 other business sectors unique amongst aviation books examples of airlines who have changed their business models a detailed study of branding including mistakes and critical success factors how to manage risk by transforming supplier relationships plausible scenarios for the future to prepare for major transformation the emerging role of passenger management systems to identify serve and retain high value passengers The author identifies the new realities and the obstacles to change the need to revitalize product development and renew the customer experience He deals with public policy and the need to revise supplier relationships especially with aircraft maintenance providers and looks at successes and failures in other industries This is rounded off with a clarion call to governments labour unions airports manufacturers suppliers and above all airline management to shake off the past and to address the challenges and opportunities His approach is to provide impartial analysis and pragmatic insights into vital enablers of change potential business models execution strategy ways to make stakeholders more influential wisdom from other businesses and to present scenarios to make busy executives stop and think The readership includes the broadest cross section of practitioners in the global airline and related industries as well as those affected by the industry and seeking a deeper understanding of it This includes including airlines government civil aviation departments the aviation divisions of the financial community investment banks and leasing companies aircraft manufacturers and their suppliers airports information technology companies as well as customers and other stakeholders

Airline Marketing and Management Stephen Shaw, 2007 Through five previous editions Airline Marketing and Management by Stephen Shaw has established itself as the preferred textbook for students of the principles of marketing and their application in today's airline industry as well as a reliable reference work for those with a professional interest in the area Carefully revised the sixth edition of this internationally successful book includes new material on the impact of the Trade Cycle and the current period of high oil prices on the demand for air travel the effect of current trends towards regulatory reform and the relaxation of Ownership and Control rules on the structure of the international airline industry the continuing strong impact of Low Cost Carriers and the strategic options open to so called Legacy airlines as they respond to the challenges facing them and the setting up of new Business Class Only airlines Why are they appearing now and what are their long term chances of success An initial review of the structure of the air transport market and the industry marketing environment is followed by detailed chapters examining airline business and marketing strategies product design and management pricing and revenue management current and possible future distribution channels and selling advertising and promotional policies The reader will benefit from greater understanding of both marketing and airline industry jargon and from the knowledge obtained regarding the significant strategic challenges

facing aviation at the present time Written in a straightforward easy to read style and combining up to date and relevant examples drawn from the worldwide aviation industry this new edition will further enhance the book s reputation for providing the ideal introduction to the subject Introduction to Aviation Management Andreas Wald,Christoph Fay,Ronald Gleich,2010 This volume provides an introduction to aviation management covering all major actors and processes the fundamental structures and the economic and regulatory background of the industry It comprises contributions from experienced practitioners of the aviation industry and from scholars in that field

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