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**ADVERTISING
& MARKETING
PRESENTATIONS**

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marketing concepts by also proposing a new conceptualization to today's dynamically changing digital marketing value creation tools. As a result, this book develops a new foundation of digital marketing and provides an alternative way of discussing and explaining marketing concepts old and new with visual representations. Using Advertising and Promotion to Build Brands with Powerweb Tom Duncan, 2001-09. This is an applied text with a strong brand message. Most texts on the market teach functions but neglect integration and organization which should be the very foundation of Marketing. This text answers the questions of when to use, how to use, and who should be involved in the interrelated functions of Marketing today. This text also teaches the cost effectiveness of developing brand relationship, managing the ongoing dialogue between buyer and seller, and how to truly integrate the consumer into Business to business marketing vs Business to consumer marketing B2B and B2C. **Harvard Business School Core Collection** Baker Library, 1999. Advertising Annual, 1995.

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NTC's Mass Media Dictionary R. Terry Ellmore, 1995. **Official Gazette of the United States Patent and Trademark Office**, 2005. **The Financial Times Essential Guide to Making Business Presentations** Philip Khan-Panni, 2013-03-06. The critical knowledge you need to plan, write, and deliver your next presentation with maximum impact. Written by a co-founder of the Professional Speaking Association, this book focuses on getting you the results you need from your presentation, whether you are selling a product or service, a proposed change, or even your own skills and abilities. It will show you how to persuade your audience by being relevant, clear, engaging, and memorable. FINANCIAL TIMES ESSENTIAL GUIDES: THE KNOW HOW YOU NEED TO GET THE RESULTS YOU WANT.

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