CREATING INVESTOR IDIEMANIDIEOR COMPANY STOCK

A Guide for Financial Managers

Richard M. Altman

VM Jensen

Creating Investor Demand for Company Stock Richard Altman, 1988-06-20 This volume focuses on smoothing the road to success for the emerging small publicly held company through an equity valuation strategy. The author provides a how to guide for achieving an efficient market value for a publicly held company s securities one that clearly reflects the future earnings power of the company s underlying assets The volume focuses on three broad areas investor s perceptions of the company's future earning power who management can shape that perception and hwo that desired perception can be communicated through Wall Street's distribution channels Journal of the American Society of CLU and ChFC This lively book focuses on smoothing the road to success for the emerging small publicly held company through equity valuation strategy The author provides a how to guide for achieving an efficient market value for a publicly held comapany s securities one that clearly reflects the future earning power of the company's underlying assets. The book focuses on three broad areas investors perceptions of the company's future earning power how management can shape that perception and how that desired perception can be communicated through Wall Street's distribution channels Combining theory and practice Altman introduces the reader to the results of academic research on the four influences on security returns and variations in share price He demonstrates its applicability to the scheduling of equity offerings and reveals the aftermarket equity valuation strategy which management should incorporate into any and every public offering **Harvard Business School Core** Investor Relations im Rahmen eines Wertsteigerungsmanagements Tino **Collection** Baker Library, 1993 Dittmann,1999-04-01 Inhaltsangabe Problemstellung Veba h ngt Viag in der B rse ab Die Erkl rung daf r ist scheinbar einfach Die Manager der Veba AG haben sich dem Shareholder Value verschrieben und betreiben eine sehr gute Investor Relations IR Shareholder Value und IR H ufig gebrauchte Schlagw rter die als Symbole einer Entwicklung innerhalb deutscher Unternehmen gelten die gerade von angels chsischer Seite gern schon einmal als Revolution betrachtet wird Die zunehmende Fokussierung von Unternehmen auf die Interessen der Anteilseigner Zu fragen ist ob die Ausrichtung unternehmerischer Entscheidungen an den Eigent mern des Unternehmens nicht eine Selbstverst ndlichkeit sein sollte Nach der berwiegenden Meinung ausl ndischer institutioneller Anleger ist dies nicht der Fall Diese halten die Aktion rsorientierung deutscher Unternehmen fru erst schwach ausgeprigt Er habe einfach keine Zeit dar ber nachzudenken wie man den B rsenkurs sexier machen kann teilte Edzard Reuter Vorstandsvorsitzender der Daimler Benz AG von September 1987 bis Mai 1995 seinen Aktion ren mit Es sei vielmehr sein Ziel einen integrierten Technologiekonzern aufzubauen und dieses Ziel habe er erreicht Was die Aktion re davon hielten war augenscheinlich nicht besonders wichtig Diese mu ten darauf vertrauen da die Verfolgung derartiger Ambitionen auch fr sie einen Nutzen bringt Was symbolisch an der Daimler Benz AG dargestellt werden kann traf bzw trifft freine ganze Reihe deutscher Unternehmen dhvielmehr frderen Manager zu Eine st rkere Aktion rsorientierung bedeutet hier fr viele einen gewaltigen Umdenkungsproze Die traditionell deutschen

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