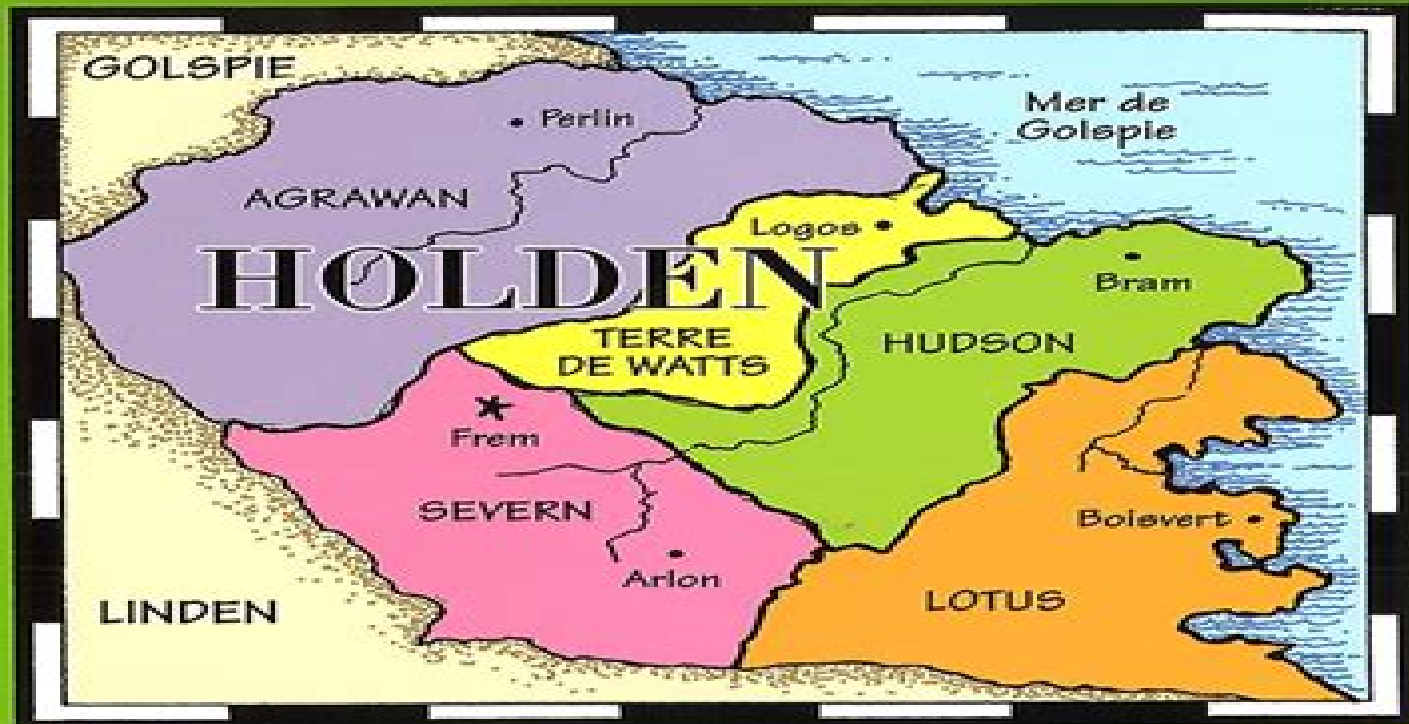


L'art de la négociation

Une simulation de règlement des conflits dans les pays fédérés



Jonathan Rose · John McLean · Alexis Conrad



Art De La Negociation Une Simulation De Resolution Des Conflits Dans Les Pays Federes

Imen Benharda



Art De La Negociation Une Simulation De Resolution Des Conflits Dans Les Pays Federes:

L' Art de la Negociation Jonathan Rose,Alexis Conrad,John McLean,2002 Ce livre propose une simulation visant a aider les etudiants a comprendre le role des negociations dans les relations intergouvernementales Books In Print 2004-2005
Ed Bowker Staff,Staff Bowker, Ed,2004 *L'art de pacifier nos conflits* Imen Benharda,2022 Le conflit est partout d s lors que s affrontent deux volont s deux int r ts contradictoires deux visions du monde Il est parfois salulaire quand il permet d avancer de modifier nos routines de prendre conscience de nos d faillances des violences que nous infligeons aux autres Il peut tre aussi d l t re d vastateur quand il nous pr cipite dans les tranch es de l adversit Il faut alors mobiliser des ressources intellectuelles cognitives psychologiques pour lui faire face recourir des processus qui permettent de trouver la qui tude et de b tir sereinement un avenir La n gociation et la m diation repr sentent les chevilles ouvri res de ce travail sur et avec le conflit parfois douloureux mais salulaire car il nous rend plus vigilants plus sensibles aux autres et plus conscients de la port e de nos actes Leur r le dans le jeu social n a probablement jamais t aussi pertinent que dans nos soci t s post modernes mondialis es d territorialis es d temporalis es d mat rialis es Les auteurs universitaires avant gardistes fondateurs en 1995 du DU Gestion et r solution de conflits n gociation et m diation universit Paris Cit partagent ici les mani res infinies d interpr ter ces changements pour passer du conflit la m diation par la ma trise des contraintes de la n gociation en vue de rechercher la paix chaque jour menac e dans nos existences et nos soci t s 4e de couverture

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