

Art and Science of Leadership 7th Edition Afsaneh Nahavandi 0133546764 9780133546767

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Chapter 5: Power and Leadership

Multiple Choice Questions

1. _____ is the ability of one person to influence others.
- a. Influence
 - b. Power
 - c. Authority
 - d. Control

Answer: b;

Easy;

LO1

2. The terms power and influence are different in that:
- a. influence refers to changing the course of an action while...
 - b. influence implies effectiveness
 - c. power is vested in a position
 - d. influence is vested in a position

Answer: a;

Medium;

LO1

3. _____ is power vested in a formal position.
- a. Control
 - b. Persuasion
 - c. Authority
 - d. Influence

Answer: c;

Easy;

LO1

4. Which one of the following is one of the typical reactions to power?
- a. control
 - b. compliance
 - c. counter control
 - d. influence

Answer: b;

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