

Financing

- o **Financing** - Obtaining funds or money capital for business expansion.
- o **Financing** business operations and growth is an **integral** part of our free-enterprise system.
- o People **save** their money in one of the ways we discussed in chapter 6 (personal savings account, asking friends/family, and then these **deposits** become **available**).

Asking For Money The Entrepreneur's Guide To The Financing Process

Steve Parks



Asking For Money The Entrepreneur39s Guide To The Financing Process:

Asking for Money G. Bradley Mathewson,1989 How to Fund Your Business Steve Parks,2012-10-12 For most people thinking of starting up in business the biggest obstacle is how to raise the funds to get the business off the ground This is the book to take the pain out of financing your start up it explains all the possible sources of funding and their pros and cons before helping you work out how much you actually need then what to say and do to land that investment This is the book that provides the facts the figures and the reassurances you need to make the right decisions for you and your business It covers everything from finding investors persuading them to back you the principles of giving away equity and bootstrap start ups at very low cost and everything in between For each possible source of funding from re mortgaging and loans business angels and venture capitalists to some of the lesser known and not advised techniques like the 5 card trick we ll walk through what each is looking for whether this is the right route for you how best to find them and pitch to them successfully how much they might be willing to lend questions they will ask and questions you should ask How to Fund your Business takes the fear out of finance and looks at what happens if it all goes wrong and you need to borrow more plus where you stand financially if the worst happens and the business doesn t work It s also packed with advice to help you make sure this doesn t happen with vital sections on accurate budgeting and forecasting and managing cashflow so you don t run out of money Timelines show clearly at what point each type of investor will want their money back and at what cost to make sure you have no surprises along the way

Discover tales of courage and bravery in is empowering ebook, Unleash Courage in **Asking For Money The Entrepreneur39s Guide To The Financing Process** . In a downloadable PDF format (*), this collection inspires and motivates. Download now to witness the indomitable spirit of those who dared to be brave.

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



















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