

SEVENTEENTH EDITION

Crafting and Executing STRATEGY

Text and Readings



Arthur A. Thompson, Jr.
A. J. Strickland III
John E. Gamble

Crafting And Executing Strategy Text And Readings

Arthur A. Thompson



Crafting And Executing Strategy Text And Readings:

Crafting & Executing Strategy: Text and Readings Arthur Thompson,A. J. Strickland III,John Gamble,2009-01-26 Thompson Strickland and Gambles CRAFTING AND EXECUTING STRATEGY 17e presents the latest research findings from the literature and cutting edge strategic practices of companies have been incorporated to keep step with both theory and practice The chapter content continues to be solidly mainstream and balanced mirroring both the best academic thinking and the pragmatism of real world strategic management An attractive collection of 20 readings that amplify important topics in managing a company s strategy making strategy executing process is included in this Text and Readings version to provide students with a taste of the literature of strategic management before tackling cases or simulation projects Crafting and Executing Strategy Arthur A. Thompson,Alonzo J. Strickland,John E. Gamble,2010 Thompson Strickland and Gambles CRAFTING AND EXECUTING STRATEGY 17e presents the latest research findings from the literature and cutting edge strategic practices of companies have been incorporated to keep step with both theory and practice The chapter content continues to be solidly mainstream and balanced mirroring both the best academic thinking and the pragmatism of real world strategic management An attractive collection of 20 readings that amplify important topics in managing a company s strategy making strategy executing process is included in this Text and Readings version to provide students with a taste of the literature of strategic management before tackling cases or simulation projects *Crafting and Executing Strategy* Arthur A. Thompson,2011-08 **Crafting and Executing Strategy** Aron Thompson,Strickland,Gamble,2011-08-01 The 18th edition of Crafting and Executing Strategy represents one of our most important and thoroughgoing revisions ever The newest member of the author team Margie Peteraf led a thorough re examination of every paragraph on every page of the 17th edition chapters The overriding objectives were to inject new perspectives and the best academic thinking strengthen linkages to the latest research findings modify the coverage and exposition as needed to ensure squarely on target content and give every chapter a major facelift While this 18th edition retains the same 12 chapter structure of the prior edition every chapter has been totally refreshed And the chapter content continues to be solidly mainstream and balanced mirroring both the best academic thinking and the pragmatism of real world strategic management An attractive collection of 20 relevant readable and recent readings that amplify important topics in managing a company s strategy making strategy executing process is included in this Concepts and Readings version to provide students with a taste of the literature of strategic management before tackling cases or simulation projects **EBOOK: Crafting and Executing Strategy: South African Edition** Johan Hough,A. Strickland,2010-12-16 Based on the reputable US text the 2nd Southern African Edition of Crafting Executing Strategy covers what every senior level or entry level MBA student in Southern Africa needs to know about crafting executing and aligning business strategies through presentation of core concepts and analytical techniques A separate case and readings sections build on the main text by demonstrating the theory in practice The core concepts are

explained in language that Southern African students can grasp and provide relevant examples as used by small medium and large SA companies

Crafting and Executing Strategy A. J. Strickland, III, Arthur A. Thompson, John E. Gamble, John E. Gamble, J. A. Strickland, III, 2004-07

Crafting and Executing Strategy Alex Janes, Ciara Sutton, 2017-02-16

This new edition of *Crafting and Executing Strategy* continues to provide a valuable resource for European readers while embracing new and updated core concepts and key theories in strategy. Throughout the text you will find a range of examples that illustrate how strategy works in the real world and encourage the practical application of learning. Complementing the chapters is a section of new cases providing in-depth analysis of the challenges of strategic management at a range of companies. This edition includes a new 6Ds framework allowing readers to structure their approach to strategic management around the fundamental elements of the strategy process: Diagnosis, Direction, Decisions, and Delivery, and the context within which that process is managed. Dynamism and Disorder: Opening cases that begin each chapter and feature real-life business scenarios from companies such as Tinder, Ikea, and Victorinox introducing strategic concepts and theories. Illustration Capsules which have been updated to illustrate contemporary business concerns and demonstrate how companies have reacted strategically, increasing understanding of successful strategies. Companies featured include Burberry, TOMS, Aldi, Novo Nordisk, and more. Key Debates that stimulate classroom discussion and encourage critical analysis. Emerging Themes that present contemporary strategic opportunities and issues such as ripple intelligence and technology and new organizational structures. A Different View encouraging readers to appreciate differing viewpoints on strategic concepts and theories. End of chapter cases that capture each chapter's main theories through engaging cases on companies such as Adidas and Nike, Lego, and Uber. New recommended reading at the end of each chapter which help to further knowledge including classic texts and advanced reading and author notes providing context. Connect is McGraw Hill Education's learning and teaching environment that improves student performance and outcomes while promoting engagement and comprehension of content. New for this edition are interview-style videos featuring author Alex Janes in discussion with business leaders exploring how organizational strategy has developed within companies as diverse as Jeep, Levi Strauss, Novo Nordisk, and a prestigious oil and gas company. The videos are provided in full length or in segments with questions aimed at encouraging classroom discussion or self-testing. This new edition is available with SmartBook, McGraw Hill Education's adaptive digital tool that tests students' knowledge of key concepts and pinpoints the topics on which they need to focus study time. *Crafting and Executing Strategy* is also available with both *The Business Strategy Game* and *GLO BUS*, the world-leading business strategy simulations.

Crafting and Executing Strategy: Concepts Arthur A. Thompson, 2017 Best Selling Strategy Title Concepts Only Version

Set up a Custom Case pack using only the cases you'd cover in your class using CREATE. The 21st Edition continues its tradition of being a preeminently teachable text because of its mainstream content and balanced coverage of what every student needs to know about the managerial tasks of crafting and executing strategy and because the presentation of the

material is engaging and clearly written Please see Key Differentiating Features listed below

Crafting and Executing Strategy Arthur A. Thompson,Alonzo J. Strickland,2001 EBOOK: Crafting and Executing Strategy: The Quest for Competitive Advantage: Concepts and Cases Arthur Thompson,Alex Janes,Margaret Peteraf,Ciara Sutton,John Gamble,A. Strickland,2013-02-16 Crafting and Executing Strategy has been revised and updated specifically with its European readers in mind Building upon the success of previous editions it continues to explain the core concepts and key theories in strategy and illustrate them with practical managerial examples students can really relate to Brand new features have been developed to encourage readers to go beyond learning and to apply their knowledge to from a diverse range of real life scenarios including global brands SMEs public sector and not for profit organizations Crafting and Implementing Strategy Arthur A. Thompson,Alonzo J. Strickland,1998 This text contains the same material as in the first part of Strategic Management tenth edition but with the addition of a section containing 19 topical strategic management readings

Sustainable Innovation in the Middle East and North Africa (MENA) Region Askri, Soumaya,Kweh, Qian Long,Chabani, Zakariya,2025-07-09 Sustainable innovation in the Middle East and North Africa MENA region has gained momentum driven by environmental concerns economic strategies and investments in renewable energy and green technologies Countries like the United Arab Emirates Saudi Arabia Morocco and Egypt lead the way by implementing sustainability agendas blending technological advancement with environmental stewardship Further research may highlight how sustainable innovation in the MENA region addresses climate challenges and creates new economic opportunities reshaping global perceptions of the region Sustainable Innovation in the Middle East and North Africa MENA Region explores the connection between sustainability and innovation in the Middle East and North Africa MENA region It provides real world insights and solutions to achieve sustainable development goals This book covers topics such as blockchain digital technology and solar cities and is a useful resource for business owners government officials policymakers academicians researchers and scientists

Cultural Heritage and Tourism in Africa Dallen J. Timothy,2023-03-13 Cultural Heritage and Tourism in Africa examines the multiple and diverse manifestations of cultural heritage based tourism in Africa from a regional social science and sustainability perspective This book delivers a comprehensive treatise on the interdependent concepts of cultural heritage and tourism Heritage is one of the most pervasive tourism assets worldwide and lies at the foundations of tourism in many localities including Africa However despite its salience there has not been a systematic examination of Africa s heritage resources markets policies practices successes and challenges in a tourism framework despite the continent s immense heritage value This book reviews the different types of heritages that pervade the cultural environment of Africa and comprises its vast heritagescapes It also examines the increasing potential for the growth of heritage tourism throughout the entire continent The contributions in this volume delve into current thinking about space and place and their effects on heritage mobilities globalization colonialism and indigeneity conflict identity and nation building connections with other

regions through migration and the slave trade and a greater emphasis on the ordinary heritage of Africa which has long been ignored by tourism scholars and industry representatives The chapters herein are authored by Africa specialists most being from Africa offering a truly African perspective The chapters are conceptually rigorous and empirically rich with examples from all regions of the African continent This unparalleled interdisciplinary glimpse at cultural heritage and tourism in Africa delivers strong value and is a vital resource for all students and researchers of tourism cultural studies heritage studies geography anthropology sociology history and global studies **Ri Im V1 Strategic Management** Aron Thompson,2001

Leading Virtual Project Teams Margaret R. Lee,2021-04-06 The second decade of the 21st century brought unprecedented challenges to traditional workplaces forcing the advance of working from home telework due to a global virus pandemic Individuals with little or no background or training in e leadership virtual project management or virtual team management suddenly found themselves in the environment of virtual work Leading Virtual Project Teams Second Edition addresses the challenges that today s virtual project management environment poses to traditional methods of leadership and communication Leadership for successful virtual team management is different from traditional collocated project team management Being familiar with appropriate e leadership styles for virtual project teams and the transition toward new leadership styles communication techniques for virtual project teams and e leadership competencies is an important part of managing projects and human resources in successful organizations today The second edition also examines Virtual meeting techniques Inclusive language Managing virtual relationships Why virtual work is now more important The work at home environment By recognizing how virtual teams are different from traditional teams those managing virtual projects may be able to offer benefits to their organization by providing positive successful leadership and exceptional communications resulting in better project deliverables and products This book provides an approach that explores all facets of e leadership from how traditional leadership theories and models can be applied by 21st century leaders to providing methods by which the virtual project manager can enhance virtual project communications to meet the needs of our modern global business world It features project management checklists and templates and includes business cases best practices and tools and techniques for virtual project management communications **Air Force Journal of Logistics** ,2006 *Crafting and Executing Strategy* Arthur A. Thompson,2012 Presenting the most recent developments in research and strategy this text applies these theories and illustrates their implementation in business cases *Product Development Strategy* Mina Tajvidi,Azhdar Karami,2016-04-29 *Product Development Strategy* provides a concise theoretical and analytical discussion relating to the theory and practice of strategy innovation capacity and entrepreneurial performance The book discusses an innovative perspective which provides a practical insight into the field of product development strategy Proceedings of the International Conference on Entrepreneurship, Leadership and Business Innovation (ICELBI 2022) Donard Games,Maruf,2024-01-09 This is an open access book The International Conference on Entrepreneurship Leadership and

Business Innovation ICELBI is a pioneer conference on entrepreneurship leadership and innovation in the higher education environment that focuses on the research oriented output from academics and practitioners The conference s theme Fostering university based entrepreneurship in the digital economy era encourages entrepreneurship activists to become a catalyst for creating creative jobs and increasing economic growth especially in the digital era **Strategic Planning** Stanley Charles Abraham,2012-01-11 This book is exceptional treatise on strategic planning for single business companies that is at once academically rigorous and uncommonly practical

If you ally obsession such a referred **Crafting And Executing Strategy Text And Readings** ebook that will provide you worth, get the entirely best seller from us currently from several preferred authors. If you desire to funny books, lots of novels, tale, jokes, and more fictions collections are in addition to launched, from best seller to one of the most current released.

You may not be perplexed to enjoy all book collections Crafting And Executing Strategy Text And Readings that we will totally offer. It is not around the costs. Its roughly what you dependence currently. This Crafting And Executing Strategy Text And Readings, as one of the most operating sellers here will enormously be accompanied by the best options to review.

<https://abp-london.co.uk/results/publication/default.aspx/A%20Choice%20Of%20Catastrophes%20The%20Disasters%20Thata%20Threaten%20Our%20World.pdf>

Table of Contents Crafting And Executing Strategy Text And Readings

1. Understanding the eBook Crafting And Executing Strategy Text And Readings
 - The Rise of Digital Reading Crafting And Executing Strategy Text And Readings
 - Advantages of eBooks Over Traditional Books
2. Identifying Crafting And Executing Strategy Text And Readings
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Crafting And Executing Strategy Text And Readings
 - User-Friendly Interface
4. Exploring eBook Recommendations from Crafting And Executing Strategy Text And Readings
 - Personalized Recommendations
 - Crafting And Executing Strategy Text And Readings User Reviews and Ratings

- Crafting And Executing Strategy Text And Readings and Bestseller Lists
- 5. Accessing Crafting And Executing Strategy Text And Readings Free and Paid eBooks
 - Crafting And Executing Strategy Text And Readings Public Domain eBooks
 - Crafting And Executing Strategy Text And Readings eBook Subscription Services
 - Crafting And Executing Strategy Text And Readings Budget-Friendly Options
- 6. Navigating Crafting And Executing Strategy Text And Readings eBook Formats
 - ePub, PDF, MOBI, and More
 - Crafting And Executing Strategy Text And Readings Compatibility with Devices
 - Crafting And Executing Strategy Text And Readings Enhanced eBook Features
- 7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of Crafting And Executing Strategy Text And Readings
 - Highlighting and Note-Taking Crafting And Executing Strategy Text And Readings
 - Interactive Elements Crafting And Executing Strategy Text And Readings
- 8. Staying Engaged with Crafting And Executing Strategy Text And Readings
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Crafting And Executing Strategy Text And Readings
- 9. Balancing eBooks and Physical Books Crafting And Executing Strategy Text And Readings
 - Benefits of a Digital Library
 - Creating a Diverse Reading Collection Crafting And Executing Strategy Text And Readings
- 10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
- 11. Cultivating a Reading Routine Crafting And Executing Strategy Text And Readings
 - Setting Reading Goals Crafting And Executing Strategy Text And Readings
 - Carving Out Dedicated Reading Time
- 12. Sourcing Reliable Information of Crafting And Executing Strategy Text And Readings
 - Fact-Checking eBook Content of Crafting And Executing Strategy Text And Readings
 - Distinguishing Credible Sources

13. Promoting Lifelong Learning
 - Utilizing eBooks for Skill Development
 - Exploring Educational eBooks
14. Embracing eBook Trends
 - Integration of Multimedia Elements
 - Interactive and Gamified eBooks

Crafting And Executing Strategy Text And Readings Introduction

In this digital age, the convenience of accessing information at our fingertips has become a necessity. Whether its research papers, eBooks, or user manuals, PDF files have become the preferred format for sharing and reading documents. However, the cost associated with purchasing PDF files can sometimes be a barrier for many individuals and organizations. Thankfully, there are numerous websites and platforms that allow users to download free PDF files legally. In this article, we will explore some of the best platforms to download free PDFs. One of the most popular platforms to download free PDF files is Project Gutenberg. This online library offers over 60,000 free eBooks that are in the public domain. From classic literature to historical documents, Project Gutenberg provides a wide range of PDF files that can be downloaded and enjoyed on various devices. The website is user-friendly and allows users to search for specific titles or browse through different categories. Another reliable platform for downloading Crafting And Executing Strategy Text And Readings free PDF files is Open Library. With its vast collection of over 1 million eBooks, Open Library has something for every reader. The website offers a seamless experience by providing options to borrow or download PDF files. Users simply need to create a free account to access this treasure trove of knowledge. Open Library also allows users to contribute by uploading and sharing their own PDF files, making it a collaborative platform for book enthusiasts. For those interested in academic resources, there are websites dedicated to providing free PDFs of research papers and scientific articles. One such website is Academia.edu, which allows researchers and scholars to share their work with a global audience. Users can download PDF files of research papers, theses, and dissertations covering a wide range of subjects. Academia.edu also provides a platform for discussions and networking within the academic community. When it comes to downloading Crafting And Executing Strategy Text And Readings free PDF files of magazines, brochures, and catalogs, Issuu is a popular choice. This digital publishing platform hosts a vast collection of publications from around the world. Users can search for specific titles or explore various categories and genres. Issuu offers a seamless reading experience with its user-friendly interface and allows users to download PDF files for offline reading. Apart from dedicated platforms, search engines also play a crucial role in finding free PDF files. Google, for instance, has an advanced search feature that allows users to filter results by file type. By specifying

the file type as "PDF," users can find websites that offer free PDF downloads on a specific topic. While downloading Crafting And Executing Strategy Text And Readings free PDF files is convenient, it's important to note that copyright laws must be respected. Always ensure that the PDF files you download are legally available for free. Many authors and publishers voluntarily provide free PDF versions of their work, but it's essential to be cautious and verify the authenticity of the source before downloading Crafting And Executing Strategy Text And Readings. In conclusion, the internet offers numerous platforms and websites that allow users to download free PDF files legally. Whether it's classic literature, research papers, or magazines, there is something for everyone. The platforms mentioned in this article, such as Project Gutenberg, Open Library, Academia.edu, and Issuu, provide access to a vast collection of PDF files. However, users should always be cautious and verify the legality of the source before downloading Crafting And Executing Strategy Text And Readings any PDF files. With these platforms, the world of PDF downloads is just a click away.

FAQs About Crafting And Executing Strategy Text And Readings Books

How do I know which eBook platform is the best for me? Finding the best eBook platform depends on your reading preferences and device compatibility. Research different platforms, read user reviews, and explore their features before making a choice. Are free eBooks of good quality? Yes, many reputable platforms offer high-quality free eBooks, including classics and public domain works. However, make sure to verify the source to ensure the eBook credibility. Can I read eBooks without an eReader? Absolutely! Most eBook platforms offer web-based readers or mobile apps that allow you to read eBooks on your computer, tablet, or smartphone. How do I avoid digital eye strain while reading eBooks? To prevent digital eye strain, take regular breaks, adjust the font size and background color, and ensure proper lighting while reading eBooks. What the advantage of interactive eBooks? Interactive eBooks incorporate multimedia elements, quizzes, and activities, enhancing the reader engagement and providing a more immersive learning experience. Crafting And Executing Strategy Text And Readings is one of the best book in our library for free trial. We provide copy of Crafting And Executing Strategy Text And Readings in digital format, so the resources that you find are reliable. There are also many Ebooks of related with Crafting And Executing Strategy Text And Readings. Where to download Crafting And Executing Strategy Text And Readings online for free? Are you looking for Crafting And Executing Strategy Text And Readings PDF? This is definitely going to save you time and cash in something you should think about.

Find Crafting And Executing Strategy Text And Readings :

a choice of catastrophes the disasters that threaten our world

a collection of papers relative to the dispute between great britain and america 1764-1775

~~a club an assembly of good fellows~~

~~a case study of ireland and galicias parallel path to nationhood irish studies~~

~~a collectors guide to 20th century toys~~

a bibliography of theatre technology acoustics and sound lighting properties and scenery

~~a calculating people the spread of numeracy in early america~~

~~9h on rigor~~

a collection of upper south carolina genealogical and family records volume 3

a beginner's guide to the i ching an introduction to the of changes

a bibliography of latin american bibliographies 2nd edition

a basic guide to decathlon

a century of excellence the history of tufts university school of medicine 1893-1993

a biography of edmund spenser

a collection of lovecraft

Crafting And Executing Strategy Text And Readings :

BATTERY REPLACEMENT IN A FERRARI 458 - YouTube Tips for replacing 458 battery? Dec 19, 2022 — Disconnect the ground quick connect from the battery neg terminal. Lift up. Then loosen all battery clamps at the base & remove battery clamps. Changing FERRARI 458 Battery: step-by-step manuals How often to change the Battery on your FERRARI 458 . Recommended service and replacement schedules. every 70000 km / every 36 months. Replacing Battery 550 and 575 I can't find a thread about replacing the battery in a 550 or 575. It looks like the antifreeze container must come out. Do all the hoses need to be removed ... Antigravity Lithium Ion Battery - FERRARI 458 ... Dec 7, 2019 — You really need to be careful when jump starting a Ferrari as you can accidentally fry an ECU and then you're looking at massive repair bills! Mobile Car Battery Replacement, 24/7 Auto Battery Change ... Mobile Car Battery Replacement: Emergency Car and Motorbike Battery Delivery and Replacement Service Sydney. Cheap prices for automotive vehicle batteries ... How many Ferrari 458 Italia were made? Oct 17, 2015 — There isn't any official release from Ferrari, but here's my guess. There was a recall for a trunk latch problem that affected 3082 cars in ... Ferrari 458 Italia - Battery Buy BATTERY parts for the Ferrari 458 Italia. Order

any in-stock part online and get it delivered in 2 days. 458 starting issue & electrical warning fault - Ferrari V8 Mar 31, 2017 — I would replace the battery if it's still on the original regardless - at the very least it will eliminate that as the problem, but six ... face2face Upper Intermediate Teacher's Book ... The face2face Second edition Upper Intermediate Teacher's Book with DVD offers detailed teaching notes for every lesson, keys to exercises, and extra teaching ... face2face Upper Intermediate, 2nd Edition, Teacher's Book ... Who are you? Who are you? I'm a Teacher; I'm a Student; Show me everything. Who are you? I' ... Face2face Upper Intermediate Teacher's Book with DVD ... The face2face Second edition Upper Intermediate Teacher's Book with DVD offers detailed teaching notes for every lesson, keys to exercises, and extra teaching ... face2face Upper Intermediate Teacher's Book with DVD ... face2face Upper Intermediate Teacher's Book with DVD 2nd edition by Redston, Chris, Clementson, Theresa (2014) Paperback. 4.6 4.6 out of 5 stars 15 Reviews. Face2face Upper Intermediate Teacher's Book with DVD face2face Second edition is the flexible, easy-to-teach, 6-level course (A1 to C1) for busy teachers who want to get their adult and young adult learners to ... Face2face Upper Intermediate Teacher's Book with DVD ... Mar 7, 2013 — The face2face Second edition Upper Intermediate Teacher's Book with DVD offers detailed teaching notes for every lesson, keys to exercises, and ... face2face Upper Intermediate Teacher's Book with DVD face2face Second edition is the flexible, easy-to-teach, 6-level course (A1 to C1) for busy teachers who want to get their adult and young adult learners. Face2face Upper Intermediate Teacher's Book with DVD ... The face2face Second edition Upper Intermediate Teacher's Book with DVD offers detailed teaching notes for every lesson, keys to exercises, and extra teaching ... Face2face Upper Intermediate Teacher's Book With Dvd Face2face Upper Intermediate Teacher's Book With Dvd ; Type, null ; Life stage, null ; Appropriate for ages, null ; Gender, null ; Shipping dimensions, 1" H x 1" W x ... face2face | Upper Intermediate Teacher's Book with DVD Based on the communicative approach, it combines the best in current methodology with innovative new features designed to make learning and teaching easier. Fundamentals: Cosmetology Complete Book Set Pivot Point Fundamentals: Cosmetology is a comprehensive beauty education library designed to help learners pass the licensure test to become salon-ready, ... Education Archives Fundamentals: Cosmetology Complete Book Set · Fundamentals: Cosmetology Exam Prep Book · Fundamentals: Esthetics Exam Prep Book · Mindful Teaching - Fieldbook (... Salon Fundamentals: Nails Book Set - Pivot Point Oct 17, 2023 — I have loved teaching from this Pivot Point instructional material! I wish I still had the books, I lost them in a house fire. Add a review. Fundamentals: Cosmetology Coursebooks Pivot Point Fundamentals: Cosmetology is a comprehensive beauty education library designed to help learners pass the licensure test to become salon-ready, ... Salon Fundamentals: Nails Exam Prep Book Salon Fundamentals Nails Exam Prep book is a small, but powerful tool designed to prepare students for the state board licensure exam. Fundamentals: Cosmetology - Pivot Point Schools and the learners you serve have common goals—licensure pass rates and salon-readiness—yet have their own styles and needs. Pivot Point has crafted an ... Salon Fundamentals Pivot Point Teacher Edition Welcome to Salon Fundamentals Pivot Point Teacher Edition

evaluation section! As serious visitors ourselves, we know how. Salon Fundamentals: Cosmetology - Amazon.com The Teacher's Study Guide is designed just like the student's, but includes all the answers, so teachers can lead students proficiently. All learning aids ... Salon Fundamentals Esthetics Teacher's Study ... Salon Fundamentals Esthetics Teacher's Study Guide. by Pivot Point International. Unknown, Published 2004. ISBN-10: 0-9742723-3-7 / 0974272337. ISBN-13: 978-0 ... Teacher's Support Material (Binder) (Salon Fundamentals) ... Pivot Point International ... This specific ISBN edition is currently not available. ... Support materials for Salon Fundamentals Cosmetology Course. "synopsis" may ...