

## Arms Sales as a Foreign Policy Tool

### Introduction

The trade in armaments has existed since at least the mid-19th century. As mass production and industry modernisation allowed huge strides in the production of weaponry, the domestic production in less developed nations could not maintain a technological edge over competitors and so relied on the importation of weapons from other nations. The trade in arms was initially a tool used in both forming new and cementing current relationships; but as the Soviet Union and United States entered the Cold War the two powers began exporting large amounts of arms into proxy wars hoping to offset each other's influence.

It is important to differentiate in the dual nature of arms deals. That is, arms deals are both an economic and political tool. The economic side of arms deals is that they can be used to bolster the budget of a nation's defense spending and are a lucrative source of income if a nation has the capacity to produce modern arms domestically. The political side pulls more on how arms deals can be used to establish diplomatic relations and strengthen an ally, or how arms deals are used to indebt and/or manipulate the client to suit the foreign policy aims of the seller. This paper will focus mostly on the political nature of arms deals, but where applicable the economic nature of arms deals will be examined.

Arms deals are an incredibly effective tool in foreign policy for three key reasons: firstly, supplying weapons to a client who is politically or ideologically aligned with the supplier, can be considered as an exportation of security and defense. Secondly, more advanced technology often requires maintenance and operation by the seller, thus the buyer must maintain good relations with the seller or face withdrawal of maintenance and operation; lastly, larger arms deals often cost the buyer billions of dollars, creating a

# Arms Sales A Useful Foreign Policy Tool

**United States. Congress. House.  
Committee on Foreign Affairs  
(1789-1975)**

## **Arms Sales A Useful Foreign Policy Tool:**

**Arms Sales, a Useful Foreign Policy Tool?** John Charles Daly, Les Aspin, 1982      American Arms Supermarket  
Michael T. Klare, 2014-06-30 U S arms sales to Third World countries rapidly escalated from 250 million per year in the 1950s and 1960s to 10 billion and above in the 1970s and 1980s But were these military sales so critical in their impact on Third World nations and on America's perception of its global role achieving the ends and benefits attributed to them by U S policymakers In American Arms Supermarket Michael T Klare responds to this troubling still timely question with a resounding no showing how a steady growth in arms sales places global security and stability in jeopardy Tracing U S policies practices and experiences in military sales to the Third World from the 1950s to the 1980s Klare explains how the formation of U S foreign policy did not keep pace with its escalating arms sales how instead U S arms exports proved to be an unreliable instrument of policy often producing results that diminished rather than enhanced fundamental American interests Klare carefully considers the whole spectrum of contemporary American arms policy focusing on the political economy of military sales the evolution of U S arms export policy from John F Kennedy to Ronald Reagan and the institutional framework for arms export decision making Actual case studies of U S arms sales to Latin America Iran and the Middle East provide useful data in assessing the effectiveness of arms transfer programs in meeting U S foreign policy objectives The author also rigorously examines trouble spots in arms policy the transfer of arms making technology to Third World arms producers the relationship between arms transfers and human rights and the enforcement of arms embargoes on South Africa Chile and other pariah regimes Klare also compares the U S record on arms transfers to the experiences of other major arms suppliers the Soviet Union and the big four European nations France Britain the former West Germany and Italy Concluding with a reasoned carefully drawn proposal for an alternative arms export policy Klare vividly demonstrates the need for cautious restrained and sensitive policy      **Reflections On International Relations & Politics & History & Law**

Nesrin Kenar, Philipp O. Amour, 2019-12-18 Does social science matter Yes Why does social science matter It provides humans with knowledge in form of research and theory that allows us to understand our surroundings and how the social realm works In addition to the theoretical and empirical understanding of the social realm social science allows us to anticipate and shape aspects of future social developments and outcomes e g demography and human security and social unrests or actions and potential reactions between and among individuals state actors and non state actors and their implication on the social realm Thus social science matters due to its canon of knowledge which empowers humans with tools to not just understand the social realm but also mediate in social dynamics and suggest policy reforms Humans keen on the social science develop practical skills distinctly valued in all forms of social dynamics For instance individuals can understand their social surroundings assess decisions they attempt to make and such which political leadership conducts on their behalf Without our knowledge in social science our understanding of the social realm is less complete and our objectivity is less

robust This book provides a platform for readers scholars and for practitioners to learn about present trends and debates in Social Sciences und conduct creative and fresh interdisciplinary research to discuss common encounters and brainstorm innovative solutions This book includes Twelve chapters which are divided into four sections related to the disciplines of International Relations Politics History and Law The chapters are written with different depth and quality they demonstrate the validity which the social science can stimulate our understanding and anticipation of our world **Congressional**

**Record** United States. Congress,1992 The Congressional Record is the official record of the proceedings and debates of the United States Congress It is published daily when Congress is in session The Congressional Record began publication in 1873 Debates for sessions prior to 1873 are recorded in The Debates and Proceedings in the Congress of the United States 1789 1824 the Register of Debates in Congress 1824 1837 and the Congressional Globe 1833 1873 **Implementing U.S.**

**Human Rights Policy** Debra Liang-Fenton,2004 Since the 1970s the promotion of human rights has been an explicit goal of U S foreign policy Successive presidents have joined with senators and representatives hundreds of NGOs and millions of ordinary citizens in deploring human rights abuses and urging that American power and influence be used to right such wrongs Vigorous debates bold declarations and well crafted legislation have shaped numerous policies designed to counter abuses and promote U S values across the globe But have such policies actually worked This incomparable volume answers that question by spotlighting no fewer than 14 cases spanning four continents and 25 years In each case a distinguished author charts efforts to implement U S policy and highlights the problems encountered The chapters explore the interaction between competing moral economic and security considerations examine the different challenges facing policymakers in Washington and practitioners in country and assess what worked what did not work and why Throughout the emphasis is on discovering useful lessons and offering practical advice to those considering new initiatives or trying to improve existing efforts Packed with insights Implementing U S Human Rights Policy offers an even handed and highly readable synopsis of the major human rights challenges of our times *The Banca Nazionale Del Lavoro (BNL) Scandal and the Department of Agriculture's Commodity Credit Corporation (CCC) Program for Iraq* United States. Congress. House. Committee on Banking,

Finance, and Urban Affairs,1993 *Hearings, Reports and Prints of the House Committee on Foreign Affairs* United States. Congress. House. Committee on Foreign Affairs (1789-1975),1981 *Dangerous Weapons, Desperate States* Gary K.

Bertsch,William C. Potter,2013-01-11 With the collapse of the USSR fifteen fledgling sates inherited a massive Soviet arsenal unstable political systems and desperate economies A sell everything mentality threatens to result in the largest arms bazaar in human history and this potential fire sale includes weapons of mass destruction This book addresses the challenges the new independent states NIS of the former Soviet Union FSU face in controlling and monitoring their sensitive military related exports Dangerous Weapons Desperate States explores the various theoretical approaches that help explain the development of nonproliferation export control systems in the NIS The contributors coming from both the FSU states and the

US provide a broad range of perspectives on the problems posed by the threat of proliferation *Bulletin of the Atomic Scientists*, 1987-07 *Journal of Legal Studies*, 1990 *Understanding Foreign Policy Decision Making* Alex Mintz, Karl DeRouen Jr, 2010-02-22 *Understanding Foreign Policy Decision Making* presents a psychological approach to foreign policy decision making This approach focuses on the decision process dynamics and outcome The book includes a wealth of extended real world case studies and examples that are woven into the text The cases and examples which are written in an accessible style include decisions made by leaders of the United States Israel New Zealand Cuba Iceland United Kingdom and others In addition to coverage of the rational model of decision making levels of analysis of foreign policy decision making and types of decisions the book includes extensive material on alternatives to the rational choice model the marketing and framing of decisions cognitive biases and domestic cultural and international influences on decision making in international affairs Existing textbooks do not present such an approach to foreign policy decision making international relations American foreign policy and comparative foreign policy *Economic Sanctions As Tools of Foreign Policy*, 1993-07 Since economic sanctions are being used more frequently as a tool of foreign policy analyzes 1 what political goals economic sanctions can and cannot achieve 2 the social economic political and psychological effects of the measures and 3 the situations in which sanctions are likely to succeed and when they may fail **The Political Junkie Handbook** Michael Crane, 2004 This easy to use book is designed to inform the American public about the political system that influences much of their lives *Superpower Competition and Crisis Prevention in the Third World* Roy Allison, Phil Williams, 1990-03 Very Good No Highlights or Markup all pages are intact *International Sanctions in Practice* Antonio Bultrini, Francesco Giumelli, Clara Portela, Mirko Sossai, 2024-08-02 This book addresses key aspects relating to the use of international sanctions by assembling contributions from different fields of expertise with a view to providing readers with an interdisciplinary perspective Unilateral or plurilateral restrictive measures commonly referred to as sanctions by States or regional organizations have been acquiring an enormous practical importance in the last decades leading also to the institution of a European Union's sanctioning mechanism of its own In addition to that the war in Ukraine triggered by the Russian aggression has given them an unprecedented visibility including in the mainstream media The matter nevertheless remains particularly complex given its diverse implications from a legal as well as from an economic financial point of view and not least in a political perspective This book follows up the workshop that was held at the University of Florence on 9-10 December 2021 and collects original contributions from promising or acclaimed leading experts on sanctions Each part of the book is devoted to three main themes legality and legitimacy extraterritorial implications and effectiveness These parts consist of a dialogue between experts from different fields The book explores the legal basis of sanctions and how this impacts their legitimacy and the perception of their legitimacy It considers the complex implications of the extraterritorial effects that sanctions often produce or are even intended to produce as well as how effective they are in relation to different

underlying aims It is hardly possible to tackle such key questions through a unique disciplinary lens This book thus represents an invitation to scholars experts and decision makers to adopt an interdisciplinary approach that can no longer be eluded

**Hearings on military posture and H.R. 5068 [H.R. 5970], Department of Defense authorization for appropriations for fiscal year 1978, before the Committee on Armed Services, House of Representatives, Ninety-fifth Congress, first session** United States. Congress. House. Committee on Armed Services,1977      **Fiscal year 1978 authorization for military procurement, research and development, and active duty, selected reserve, and civilian personnel strengths** United States. Congress. Senate. Committee on Armed Services,1977      **Hearings on Military Posture and H.R. 5068 [H.R. 5970], Department of Defense Authorization for Appropriations for Fiscal Year 1978, Before the Committee on Armed Services, House of Representatives, Ninety-fifth Congress, First Session** United States. Congress. House. Committee on Armed Services,1977      **The International Transfer of Conventional Arms** United States. Congress. House. Foreign Affairs Committee,1974      *The International Transfer of Conventional Arms* United States. Arms Control and Disarmament Agency,1973

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