

THE ART of PERSUASION

LA CASCE AND BELANGER

HOW
TO WRITE
EFFECTIVELY
ABOUT
ALMOST
ANYTHING

Art Of Persuasion How To Write Effectively About Almost Anything

VM Jensen



Art Of Persuasion How To Write Effectively About Almost Anything:

The Art of Persuasion: how to Write Effectively about Almost Anything Steward La Casce, Terry Belanger, 1972 **The Winning Brief: 100 Tips for Persuasive Briefing in Trial and Appellate Courts** Bryan A. Garner, 2004-02-13 Good legal writing wins court cases It its first edition The Winning Brief proved that the key to writing well is understanding the judicial readership Now in a revised and updated version of this modern classic Bryan A Garner explains the art of effective writing in 100 concise practical and easy to use sections Covering everything from the rules for planning and organizing a brief to openers that can capture a judge s attention from the first few words these tips add up to the most compelling orderly and visually appealing brief that an advocate can present In Garner s view good writing is good thinking put to paper Never write a sentence that you couldn t easily speak he warns and demonstrates how to do just that Beginning each tip with a set of quotable quotes from experts he then gives masterly advice on building sound paragraphs drafting crisp sentences choosing the best words Strike pursuant to from your vocabulary quoting authority citing sources and designing a document that looks as impressive as it reads Throughout he shows how to edit for maximal impact using vivid before and after examples that apply the basics of rhetoric to persuasive writing Filled with examples of good and bad writing from actual briefs filed in courts of all types The Winning Brief also covers the new appellate rules for preparing federal briefs Constantly collecting material from his seminars and polling judges for their preferences the second edition delivers the same solid guidelines with even more supporting evidence Including for the first time sections on the ever changing rules of acceptable legal writing Garner s new edition keeps even the most seasoned lawyers on their toes and writing briefs that win cases An invaluable resource for attorneys law clerks judges paralegals law students and their teachers The Winning Brief has the qualities that make all of Garner s books so popular authority accessibility and page after page of techniques that work If you re writing to win a case this book shouldn t merely be on your shelf it should be open on your desk **Brief-Writing Master Plan**

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legacy **Kiplinger's Personal Finance** ,1972-07 The most trustworthy source of information available today on savings and investments taxes money management home ownership and many other personal finance topics **Philosophy, History and Social Action** S. Hook,W. O'Neill,R. O'Toole,2012-12-06 Two articles by Lewis Feuer caught my attention in the 40s when I was wondering as a student physicist about the relations of physics to philosophy and to the world in turmoil One was his essay on The Development of Logical Empiricism 1941 and the other his critical review of Philipp Frank's biography of Einstein Philosophy and the Theory of Relativity 1947 How extraordinary it was to find so intelligent independent critical and humane a mind and furthermore he went further as I soon realized when I looked for his name on other publications I recall arguing with myself over his exploration of Indeterminacy and Economic Development 1948 and even more when I read his Dialectical Materialism and Soviet Science 1949 More papers and then the fascinating sometimes irritating always insightful books His monograph on Psychoanalysis and Ethics 1955 the beautiful sociological and humanist study of Spinoza and the Rise of Liberalism 1958 his essays on The Social Roots of Einstein's Theory of Relativity 1971 together with the book on Einstein and the Generations of Science 1974 the splendid reader from the works of Marx and Engels Basic Writings on Politics and Philosophy 1959 which was a major text of the 60s the stimulating essays on the social formation which seems to have been required for a modern scientific movement to develop set forth most convincingly in The Scientific Intellectual 1963 The Winning Brief Bryan A. Garner,1999 Good writing wins court cases Now one of America's most sought after experts on legal writing offers a tested guide to preparing successful briefs the written arguments lawyers present to judges and juries In 100 concise practical easy to use sections Bryan A Garner goes step by step through the art of effective legal writing He covers it all from the rules for planning and organizing a brief to openers that can capture a judge's attention from the first few words Never write a sentence that you couldn't easily speak Garner warns and he shows how to do that He gives masterly advice on building sound paragraphs drafting crisp sentences choosing the best words Strike pursuant to from your vocabulary quoting authority citing sources and designing a document that looks as impressive as it reads Throughout he shows how to edit for maximal impact using vivid before and after examples that apply the basics of rhetoric to persuasive writing Filled with examples of good and bad writing from actual briefs filed in courts of all types the book also covers the new appellate rules for preparing federal briefs An invaluable resource for attorneys law clerks judges paralegals and law students and their teachers The Winning Brief has the qualities that make Garner's book so successful authority accessibility and page after page of tips and techniques that work **The Writing Teacher's Sourcebook** ,1981
 The Publishers' Trade List Annual ,1979 English for Lawyers ,1975 An Annotated Bibliography of Texts on Writing Skills Shannon Burns,1976 *Business Communication Today* Courtland L. Bovée,John V. Thill,1986 **Changing Times** ,1972 *National Union Catalog* ,1972 Includes entries for maps and atlases *NLP Copywriting Secrets That Convert Like Crazy: Powerful Patterns Of Persuasion That Bypass Logic and Trigger Instant Buying Decision*

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