

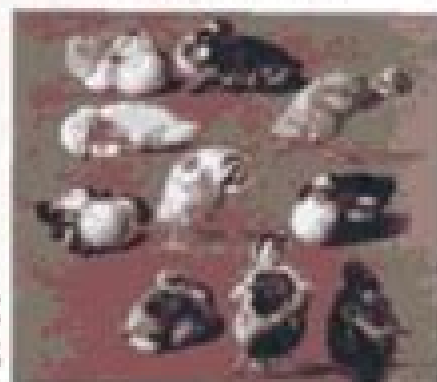
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oil paintings, watercolours,  
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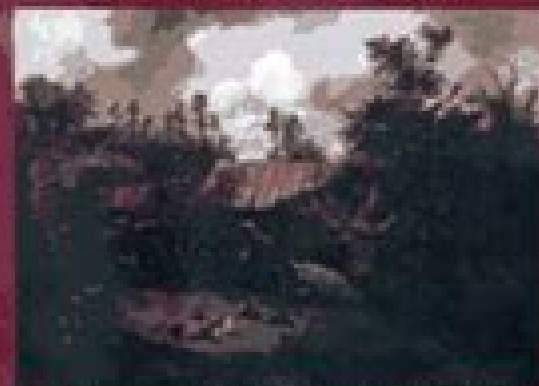
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# Art Sales Index 20002001

**Stephen Satchell**



## **Art Sales Index 20002001:**

Talking Prices Olav Velthuis, 2007-08-19 How do dealers price contemporary art in a world where objective criteria seem absent Talking Prices is the first book to examine this question from a sociological perspective On the basis of a wide range of qualitative and quantitative data including interviews with art dealers in New York and Amsterdam Olav Velthuis shows how contemporary art galleries juggle the contradictory logics of art and economics In doing so they rely on a highly ritualized business repertoire For instance a sharp distinction between a gallery's museumlike front space and its businesslike back space safeguards the separation of art from commerce Velthuis shows that prices far from being abstract numbers convey rich meanings to trading partners that extend well beyond the works of art A high price may indicate not only the quality of a work but also the identity of collectors who bought it before the artist's reputation was established Such meanings are far from unequivocal For some a high price may be a symbol of status for others it is a symbol of fraud Whereas sociological thought has long viewed prices as reducing qualities to quantities this pathbreaking and engagingly written book reveals the rich world behind these numerical values Art dealers distinguish different types of prices and attach moral significance to them Thus the price mechanism constitutes a symbolic system akin to language

**Hislop's Official International Price Guide to Fine Art** Duncan Hislop, 2002 Contains the summarized prices for fine art and sculpture sold at public auction in 2000 Includes oil paintings watercolors and drawings prints miniatures and sculpture Listings are by artist

Collectible Investments for the High Net Worth Investor Stephen Satchell, 2009-07-07 Many high net worth individuals are interested in diversifying their portfolios and investing in collectibles A collectible is any physical asset that appreciates in value over time because it is rare or desired by many Stamps coins fine art antiques books and wine are examples of collectibles Where does the financial advisor or investment manager for these high net worth individuals go to learn about these investments There is no comprehensive resource from the financial standpoint until now Dr Stephen Satchell of Trinity College Cambridge has developed a book in which experts in various types of collectibles analyze the financial aspects of investing in these collectibles Chapters address issues such as liquidity challenges tax ramifications appreciation timelines the challenge of forecasting and measuring appreciation and the psychological component of collecting and the role of emotion in collectible investing Key Features Feature Contributors are experts in collectible investing from around the world Benefit Gives financial advisors and wealth managers handy access to expert opinions to better advise clients interested in collectible investments Feature Experts discuss the pros and cons of collectibles from an investment perspective in their area of expertise Benefit One stop shopping all expertise brought together in one volume creating a handy reference guide Feature Experts discuss art stamps coins antiques wine from around the world in one global perspective Benefit Wealth managers can gain information about a wide range of collectibles and learn about investing in these types with a global perspective

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**On Connoisseurship and Reason in the Authentication of Art** Andrew W. Brainerd, 2007 **The Worth of Art** Arturo Cifuentes, Ventura Charlin, 2023-09-05 Silver Medal Winner 2024 Axiom Business Book Award Personal Finance Retirement Planning Investing The market for art can be as eye catching as artworks themselves Works by artists from da

Vinci and Rembrandt to Picasso and Modigliani have sold for hundreds of millions of dollars The world's ultrawealthy increasingly treat art as part of their portfolios Since artworks are often valuable assets how should financial professionals analyze them Arturo Cifuentes and Ventura Charlin provide an expert guide to the methods risks and rewards of investing in art They detail how to apply the financial and statistical tools and techniques used to evaluate more traditional investments such as stocks bonds and real estate to art markets The Worth of Art Financial Tools for the Art Markets shows readers how to use empirical evidence to answer questions such as How do the returns on Basquiat compare to the S P 500 Are Monet's portraits as valuable as his landscapes Do red paintings fetch higher prices than blue ones and does the color palette matter equally to the sales of abstract Rothkos and figurative Hockneys How much should be loaned to a borrower who is pledging one of Joan Mitchell's late abstract paintings as collateral Would the risk return profile of a conventional portfolio benefit from exposure to Warhol Rigorous and readable this book also demonstrates how quantitative analysis can deepen aesthetic appreciation of art

**Art and its Market** Dirk Boll, 2024-07-17 The ultimate reference on the global art market now available as a newly revised six volume box set The art market is undergoing a transformation Digitalization new market structures and the evolving role of museums and critics have profoundly changed the art world Dirk Boll a renowned expert with 25 years of experience presents an in depth look into the mechanisms of the international art trade in this comprehensive six volume standard work A comprehensive insight into the art market This updated edition of Dirk Boll's renowned reference work explores the workings of auctions galleries and art fairs It provides valuable information on pricing strategies collecting trends and the legal frameworks of the art trade An indispensable read for collectors dealers and art enthusiasts Why this book is essential Expert knowledge in a structured format Six volumes covering all aspects of the art market in depth Current market trends NFTs influencer marketing and digitalization the new driving forces of the art trade Insider expertise Dirk Boll President for 20th 21st Century Art at Christie's provides deep insights into the market's inner workings An essential handbook for anyone looking to understand and actively engage with the art market collectors investors museum professionals and art lovers

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**Export of Works of Art; Report** Great Britain. Reviewing Committee on the Export of Works of Art, 2004

*Diversification and Portfolio Management of Mutual Funds* G. Gregoriou, 2015-12-17 This book

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What Is Contemporary Art? Terry Smith, 2012-08-10 Who gets to say what counts as contemporary art Artists critics curators gallerists auctioneers collectors or the public Revealing how all of these groups have shaped today s multifaceted definition Terry Smith brilliantly shows that an historical approach offers the best answer to the question What is Contemporary Art Smith argues that the most recognizable kind is characterized by a return to mainstream modernism in the work of such artists as Richard Serra and Gerhard Richter as well as the retro sensationalism of figures like Damien Hirst and Takashi Murakami At the same time Smith reveals postcolonial artists are engaged in a different kind of practice one that builds on local concerns and tackles questions of identity history and globalization A younger generation embodies yet a third approach to contemporaneity by investigating time place mediation and ethics through small scale closely connective art making Inviting readers into these diverse yet overlapping art worlds Smith offers a behind the scenes introduction to the institutions the personalities the biennials and of course the works that together are defining the contemporary The resulting map of where art is now illuminates not only where it has been but also where it is going

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