

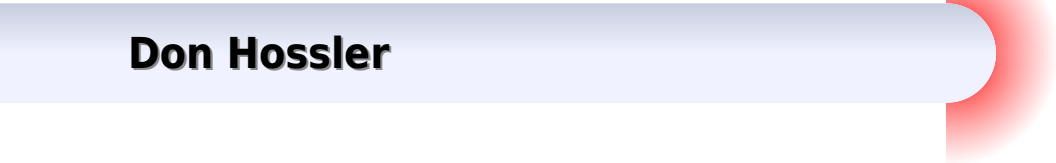
**A Practical Guide to Enrollment  
and Retention Management  
in Higher Education**

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*Marguerite J. Dennis*

# A Practical Guide To Enrollment And Retention Management In Higher Education

**Don Hossler**



## **A Practical Guide To Enrollment And Retention Management In Higher Education:**

**A Practical Guide to Enrollment and Retention Management in Higher Education** Marguerite J.

Dennis,1998-09-24 Practical and applicable suggestions are given to the reader on how to write and implement a marketing plan how to design effective publications and the role of advertising in college enrollment The author stresses the importance of financial aid in enrollment and retention management Suggestions are given on how to integrate financial aid into the marketing admissions and retention management programs The elements of an effective financial counseling and debt management program are given The importance of retention management in enrollment management and the elements of a successful retention management program provide the reader with suggestions on how to integrate the two programs The inclusion of over 40 retention management suggestions offers higher education administrators a practical formula for implementing effective retention management programs A Handbook for Seminary Presidents G. Douglass

Lewis,2006-06-13 There are now over 250 theological seminaries in the United States and Canada Leading these diverse institutions is a difficult task that combines elements of executive management academic prowess master storytelling and spiritual discipline Apart from informal mentoring relationships however there has been no resource specifically designed to impart collected presidential wisdom Douglass Lewis Lovett Weems and the four dozen other presidential contributors to this volume a project of the Association of Theological Schools in the United States and Canada together possess hundreds of years of combined experience in institutional leadership They pass along sage advice on everything from boards and enrollment to facilities and institutional advancement with special discussions of women in leadership Canadian schools and the challenges of university based programs Any person in administration at a seminary recognizes that leadership in theological education presents a unique set of challenges A Handbook for Seminary Presidents aims to make this task easier and more fulfilling not only for the presidents themselves but also for deans faculty support staff and all who seek to effectively prepare the next generation of Christian leaders Contributors Daniel Aleshire Harold W Attridge Albert Aymer Rebekah Burch Basinger Michael Battle Maxine Beach Charles E Bouchard C Samuel Calian Cynthia Campbell John Canary Robert Cooley Vincent Cushing Marvin Dewey David Draper Ward Ewing Frederick J Finks Dorcas Gordon Thomas Graves Heidi Hadsell Adolf Hansen Martha Horne James Hudnut Beumler ByronKlaus Christa Klein Steven Land Robert Landrebe Robert F Leavitt G Douglass Lewis David Maldonado Kevin Mannoia David McAllister Wilson William McKinney Laura Mendenhall Ron Mercier Donn Morgan Richard J Mouw David Neelands Anthony Ruger Donald Senior Jean Stairs Brian Stiller Susan Thistlethwaite David L Tiede Timothy Weber Kent M Weeks Louis Weeks Lovett H Weems Jr Edward Wheeler Craig Williford Wilson Yates Ethics in Higher Education Rebecca M. Taylor,Ashley Floyd Kuntz,2022-10-18 CHOICE Outstanding Academic Title 2022 In this thought provoking volume editors Rebecca M Taylor and Ashley Floyd Kuntz invite readers to explore the many facets of on campus ethical dilemmas and the careful nuanced decision making processes

required to address them Taylor and Kuntz demonstrate how to apply collaborative multidisciplinary philosophical inquiry to deeply complex issues They present seven normative case studies focusing on a variety of campus quandaries from urgent matters such as Title IX violations and free speech in social media policy to long simmering concerns such as admissions and access and the future of historically Black colleges and universities The editors then bring together a diverse group of scholars and practitioners with a broad array of disciplinary and personal backgrounds to offer their commentary and insight on the cases Leaders in higher education are under immense pressure to respond to campus crises quickly to quell controversy and to avoid the backlash of public scrutiny in an ever shifting sociopolitical terrain Yet in tension with such pressures adequate responses to these dilemmas require leaders to make ethical contextual choices that effectively foster inclusion respect individual and institutional freedoms and promote equity Expanding the scope of inquiry the contributors challenge underlying assumptions raise points that had been omitted from the original cases and imagine alternative solutions Ethics in Higher Education appeals to readers to do the same in the interest of advancing ethical decision making on campuses **The Impact of Institutional Culture on Women Students in Hawaii** Carol A. Parker,2010-07-12

**Resources in Education** ,2001-10 **Day Camp Programming and Administration** Jill Moffitt,2011 More and more recreation and fitness professionals are called on to create day camps for children in facilities that have traditionally been geared to recreation and fitness users New programming and operational challenges arise as professionals are asked to serve a different population with innovative programs through these camps You can overcome those challenges with Day Camp Programming and Administration Core Skills and Practices This handy reference which is geared toward new professionals will help you conduct a needs analysis and prepare a proposal for a facility based camp regardless of your setting develop business and marketing plans for your camp manage risk and generate money through your camp and manage programming staff training and administrative processes from conception through evaluation The book comes with a CD ROM that supplies you with a comprehensive set of worksheets and forms to assist you in planning operating and evaluating your camp You can use these printable tools as the book guides you step by step through the camp management process You will be exposed to an array of program choices and training and administrative tasks that will help you run successful camps The author draws on her 12 years of experience in running day camps to help you plan your camp You will learn how to gather information in making wise decisions as you get started how to plan for safety and comply with health and safety standards and how to develop camp policies and communicate with parents You will then be guided through organizing the camp structure including registration the business plan and the daily schedule You will explore how to hire train develop and evaluate staff and you will examine common camp programs and discover how to select and implement your own program Finally you will learn how to evaluate your program and use that evaluation in preparing future camps Day Camp Programming and Administration Core Skills and Practices covers all you need to know to operate your own

facility based day camp whether you are a professional in a municipal recreation department a fitness owner looking to branch out or a campus recreation professional This guide addresses challenges you ll face as a new day camp provider through practical examples tried and true suggestions and tips that will help you fulfill your community s needs increase your bottom line and provide fruitful experiences for your day campers *Bulletin of the American Association of Collegiate Registrars* ,2005 Includes proceedings of the association s annual convention

**The Cumulative Book Index** ,1999  
*NACADA Journal* ,1998 *The College Admissions Officer's Guide* Barbara Lauren,2008 *The Role Student Aid Plays in Enrollment Management* Michael D. Coomes,2000-04-19 Student financial aid has always been burdened by a complex interplay of institutional needs and public policy goals But in the past decade that interplay has been complicated by rising college costs increased consumerism and the use of financial aid to meet both student needs and campus enrollment goals This volume helps to explain the often conflicting relationship between student aid and enrollment management and helps administrators sort out the factors most critical to effective student aid and enrollment policies The chapters examine the political and cultural context that influences decisions about student aid and enrollment management the special enrollment management challenges facing independent colleges and some alternative methods for financing a college education The authors also provide an extensive review of the research on the impact of student aid on recruitment and retention offer recommendations for ethical enrollment planning and furnish a valuable list of resources for enrollment planners researchers and policymakers This is the 89th issue of the quarterly journal *New Directions for Student Services*

**Rentz's Student Affairs Practice in Higher Education (6ed)** Naijian Zhang & Associates,2024-03-22 Rentz's Student Affairs Practice in Higher Education introduces readers to the functions of all student affairs services on college campus and to the nuts and bolts on what student affairs professionals in each specific area do to achieve their goals of providing students with meaningful collegiate experiences and accomplish the institution's mission The book not only includes the evolution of student affairs but also how its philosophy and theories are integrated into its practice By reading this edition experienced student affairs professionals will acquire a thorough understanding of each student affairs service on college university campus and increase their competence in practice This new sixth edition has 17 chapters which include the philosophical heritage of student affairs historical perspective of higher education and student affairs admissions to enrollment management academic advising career services counseling centers student conduct multicultural affairs and special support services orientation residence halls student life programs fraternity and sorority life collegiate recreation financial aid student learning assessment health services and future of student affairs It has been integrated with the most recent literature on student affairs development especially how the global pandemic has impacted the practice of student affairs in higher education and how the social political and economic dynamics at the national level have influenced the climate of college and university campus as well as the most recent professional standards A unique feature of the book is

that its contributors are expert practitioners and scholars Through this book student affairs professionals will learn knowledge and wisdom not only from the current generation in student affairs but also from the generations many years in the past The sixth edition has advanced the knowledge base of student affairs while inheriting its values and missions for higher education

**Undergraduate Student Recruitment** Kevin Alexander Pollock,2001 Cumulated Index to the Books ,1999

*Unequal Colleges in the Age of Disparity* Charles T. Clotfelter,2017-10-30 Based on quantitative comparisons of colleges since the 1970s Charles Clotfelter reveals that despite the civil rights revolution billions spent on financial aid and the commitment of colleges to greater equality stratification in higher education has grown starker He explains why undergraduate education unequal in 1970 is even more so today

**College and University** ,2006 **The British National Bibliography** Arthur James Wells,2000 Recruitment and Retention of Race Group Students in American Higher Education C. Dwayne Wilson,Bernard Lubin,Barbara Below,2008-01-30 Challenges to American college and university affirmative action and racial and ethnic diversity initiatives were resolved by the Supreme Court in its 2003 decisions in the University of Michigan case Those decisions affirmed as a compelling interest the attainment of racially diverse student bodies in higher education The Court s decisions and the predicted increases over the next decade in the numbers of race and ethnic group high school graduates have reinforced and in some cases strengthened the resolve of college and university officials that the positive returns from affirmative action and racial diversity are real and worth pursuing The purpose of this annotated bibliography is to provide a record of the research scholarship and programs for recruitment and retention of African American Alaskan Native American Indian Asian American Latino and Pacific Islander students at the college and university levels It is structured to facilitate access by college and university administrators professionals consultants researchers and students who require information on recruitment and retention to aid in their decision making about strategy related issues and scientific and creative processes in the area This bibliography covers more than forty years of literature and contains 969 citations organized into five chapters

**Assessment Methods for Student Affairs** John H. Schuh and Associates,2011-01-06 Editor John Schuh and his fellow contributors all experts in the field detail the methodological aspects of conducting assessment projects specifically for the student affairs practitioner who is ready to conduct assessment projects but is not quite sure how to manage their technical aspects Using a variety of case studies and concrete examples to illustrate various assessment approaches the authors lead the reader step by step through each phase of the assessment process with jargon free hands on guidance

**Evaluating Student Recruitment and Retention Programs** Don Hossler,1991

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