
THE DIVESTITURE OPTION



*A Guide for Financial and
Corporate Planning
Executives*

Richard J. Schmidt

Divestiture Option A Guide For Financial And Corporate Planning Executives

**George Roukis, Hugh Conway, Bruce H.
Charnov**



Divestiture Option A Guide For Financial And Corporate Planning Executives:

The Divestiture Option Richard J. Schmidt, 1990-03-23 An in depth guide to divestiture for financial and corporate planning executives this volume offers comprehensive information about divestiture strategies the rationale for divestiture the effects on employees and other corporate stakeholders and the internal management problems that can accompany divestiture proposal and implementation In addition the author offers full coverage of the various divestiture techniques including direct sale spin offs employee stock option plans and leveraged buy outs Schmidt demonstrates that divestiture is often the best solution for a corporation faced with the need to raise cash dispose of properties that do not fit with the firm s overall strategic plan or remain competitive in today s global markets This volume offers an in depth guide to one technique divestiture which is increasingly a component of financial restructuring plans Written for the financial and corporate planning executives who must recommend or direct divestiture operations the book offers comprehensive information about divestiture strategies the rationale for divestiture the effects on employees and other corporate stakeholders and the internal management problems that can accompany divestiture proposal and implementation In addition the author offers full coverage of the various divestiture techniques including direct sale spin offs Employee Stock Option Plans ESOPs and Leveraged Buy Outs LBOs Schmidt demonstrates that divestiture is often the best solution for a corporation faced with the need to raise cash dispose of properties that do not fit with the firm s overall strategic plan or show unsatisfactory returns or remain competitive in today s global markets His book will be an important resource for anyone involved in the divestiture decisionmaking process Schmidt begins by tracing the major acquisition and divestiture activity of the past 30 years He identifies the business environmental changes and regulatory actions that have fueled the current high level of divestiture activity examines the political environment of divestiture and explores the relationship between international expansion and divestiture Turning to a discussion of the divestiture decision itself Schmidt addresses such issues as divestiture segment valuation the effects of divestiture on resources the managerial implications and the psychological effects of divestiture Subsequent chapters analyze the considerations that must be taken into account in any divestiture decision and present specific divestiture techniques In his concluding chapter Schmidt looks at future trends in corporate divestiture *Harvard Business School Core Collection* Baker Library, 1999 **Harvard Business School Core Collection 1995** Baker Library, 1995 **California Management Review** , 1990 **Corporate Divestitures** William J. Gole, Paul J. Hilger, 2008-07-21 Providing practical application of best practices employed in the divestiture process *Corporate Divestitures* provides you with detailed guidance on how your corporation should handle a divestiture It provides a structured approach that emphasizes disciplined execution and illustrative documents and application aids that can be adapted for use in real world situations *Corporate Divestiture Management* Jan-Hendrik Sewing, 2010-04-20 Jan Hendrik Sewing makes a significant contribution to opening the black box of current divestiture decision making He uses detailed

case studies including numerous interviews with corporate executives and experts from management consulting private equity and investment banking The author develops a conceptual framework to identify remedies to behavioral pathologies and their origins The study highlights multiple techniques for pursuing divestitures proactively and formulates best practice recommendations

Problem Employee Management Willa M. Bruce, 1990-05-07 Written for human resources managers and executives this book takes a pragmatic approach to a problem all organizations face but is often neglected in management handbooks what to do about the problem employee As the author notes at the outset problem employees constitute from ten to twenty percent of the workforce yet usually require as much as eighty percent of a manager's time This volume provides a practical guide on how to both reduce the numbers of problem employees in an organization and decrease the time required to manage them Bruce calls for a proactive approach toward the problem employee and demonstrates field tested methodologies for dealing with a variety of problem workplace behaviors Particular emphasis is given to the techniques of Performance Monitoring a technique based on Reality Therapy Bruce also offers an extensive discussion of the advantages and limitations of Employee Assistance Programs and explains in detail legal issues associated with employee discharge for undesirable behavior The author begins by defining the problem employee and offering examples of typical problem employee response patterns She goes on to offer a theoretical explanation of the causes of problem behavior in the workplace and demonstrates why traditional remedies generally do not improve performance Two chapters introduce effective methods for dealing with the problem employee Performance Monitoring is discussed in detail as are methods for dealing with particular types of problem employees such as substance abusers those involved in family crises and employees with health related problems Turning to situations that require outside help Bruce provides a step by step procedure for both establishing an Employee Assistance Program and utilizing an existing one Directions for training supervisors to handle problem employees are provided Because the experience of managing a problem employee can be an extremely difficult one Bruce provides a technique for helping the manager reduce stress understand transition and formulate a personal plan to survive the impact of the problem employee Finally Bruce explains the legal rights of the employee the supervisor and the organization presents relevant court decisions and shows the manager how to work within the law when employee discharge becomes the only option

Private Sector Strategies for Social Sector Success Kevin P. Kearns, 2000-05-30 This practical guide offers a realistic approach to strategic management while borrowing from the most helpful and relevant business ideas allows the public or nonprofit organization to achieve success without compromising its unique mission or constituency Executives managers and policymakers will find key principles for everyday application including how to identify trends that will most affect programs and services assess the organization's core strengths and competencies select strategies that advance the mission while building operational success explore opportunities for collaborations with other organizations and encourage a culture of strategic thought and action Throughout this innovative

guide there are numerous illustrations and examples of how to apply the most appropriate technique to a particular need or goal At last public and nonprofit organizations have a real world guide to finding lasting success **Electronic Data**

Interchange in Finance and Accounting Robert J. Thierauf,1990-05-11 One of the most important trends in information systems today is the increasing use of electronic data interchange whereby paper is replaced by electronic communication for transactions between companies Written for financial and accounting professionals as well as the MIS managers with whom they interface this book offers a comprehensive discussion of the elements of EDI systems that are particularly useful in finance and accounting applications Thierauf introduces the underlying framework for EDI comparing it to the present paper operating mode explains the fundamentals of national and international electronic communication and explores the hardware and software necessary as well as the typical costs involved Numerous real world case studies are included to demonstrate the feasibility development and implementation of EDI systems in finance accounting and banking operations The text s structure follows a logical sequence from concept through application designed to assist the typical end user in the design and installation of an EDI system Part One shows the relationship of EDI systems to various types of management information systems and discusses factors underlying both U S and international systems In Part Two Thierauf investigates the currently available EDI hardware and software and presents a custom designed approach to software In the final chapter of Part Two Thierauf provides in depth treatment of typical EDI applications as well as the design considerations for their development The feasibility of undertaking an EDI system and detailed procedures for developing and implementing such a system form the focus of Part Three Separate chapters cover EDI in strategic planning banking finance and accounting Numerous figures amplify points made in the text In addition to providing a thorough guide to EDI for accounting finance and MIS professionals this volume will also be ideal as a supplemental text for undergraduate and graduate courses in business information systems *Bibliographic Index* ,1991 **Marketing sistemico e modelli del successo di mercato dell'impresa** Alberto Marino,2007 **Global Corporate Intelligence** George Roukis,Hugh Conway,Bruce H.

Charnov,1990-05-08 In this volume noted experts in a variety of information business and management fields offer a comprehensive overview of the role information plays in global business and its impact on competition and competitiveness At the core of the collection is a common belief in the essential value of information to the modern business and a recognition that the corporate intelligence function must today cope with changing realities produced by both new technology and the globalization of markets Taking these as their points of departure the contributors discuss a broad spectrum of corporate intelligence issues ranging from the uses of artificial intelligence and the structure of the corporate intelligence system to the nature of security threats financial warfare and corporate risk assessment The chapters are divided into five sections and begin with two essays on the emerging interrelated global world order George Roukis discusses the corporate intelligence process as it embodies the global view while Hugh Conway shows how modern technology has changed the corporate

intelligence function Three chapters explore the information applications of new technologies including the use of the computer to further all aspects of corporate intelligence gathering and the emergence of an information industry to serve the needs of intelligence gatherers The following section contains chapters that address in turn the use of intelligence in strategic decisionmaking coping with bad news the process of intelligence gathering and field marketing intelligence Turning to a discussion of outside threats to corporate intelligence data security the contributors examine computer security in general defense related computer security and the terrorist threat to corporations In the final section the contributors look at a number of strategic challenges A particularly interesting chapter examines corporate intelligence in Japan others look at geography and corporate risk assessment the Soviet foreign intelligence service and corporate responses to financial warfare Competitive intelligence and marketing executives as well as students in international business programs will find this volume enlightening and provocative reading

The Process of Change in American Banking Jeremy F.

Taylor,1990-04-17 In this volume Jeremy Taylor focuses on the recent changes in the U S banking system analyzing the underlying reasons for these changes and proposing solutions to problems currently faced by the industry Arguing that the banking industry is the medium through which pressures are transmitted from one part of the economy to another Taylor shows that public lack of confidence in banking brought on by crises such as the bailout of the savings and loan industry can translate into a serious lack of confidence in the economy as a whole He fully examines the current banking crisis against the background of historical changes in U S banking demonstrating that banking change in this country is most often crisis driven due primarily to the failure of the legislature and the government to solve major problems before they become major crises The considerable influence of politics on the U S banking system is also explored in depth Divided into three parts the book begins by examining the process of change in American banking Taylor explores the role and significance of change in banking offers a historical overview of the five major banking crises that have occurred since 1779 and discusses the theory of banking change In the second section the author looks at the problems caused by banking change Particular attention is given to the present banking crisis and the insolvency of southern savings and loan institutions Finally Taylor addresses possible solutions to the problems of banking change Before offering his own proposals he demonstrates the relevance of Alexander Hamilton s ideas on banking to the present day situation and compares the U S banking system with other major international banking centers He concludes by calling for the creation of a new financial instrument that would allow investors to share in the ownership of bank loans for amending the Glass Steagal Act and for the creation of debt reduction summits for the m jor debtor nations of the Third World Students of banking policymakers and banking executives will find Taylor an important new voice in debates about the causes of and solutions to the current banking crisis

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[Fundamentals](#) Jae K. Shim,Joel G. Siegel,Allison I. Shim,2012-03-06 The thorough reference that goes wherever you go The Complete CFO Reference is the perfect up to date reference tool for today s busy CFO controller treasurer and other finance

professionals Written in an easy format and packed with checklists samples and worked out solutions for a wide variety of accounting and finance problems readers can take this handy reference wherever they go on a business trip visiting a client conducting a conference call or attending a meeting Covers all major developments in finance and accounting every CFO needs to know about including IFRS Web based planning and ranging from financial reporting and internal control to financial decision making for shareholder value maximization Includes tables forms checklists questionnaires practical tips and sample reports Incorporates Accounting Standards Codification ASC throughout the book as well as coverage of International Financial Reporting Standards IFRS and its impact on financial reporting XBRL reporting risk management and disaster recovery Web based planning and budgeting Web 2 0 cloud computing and environmental costing Simplifying day to day work in dozens of critical areas The Complete CFO Reference is the perfect up to date reference tool for today s busy chief financial officer CFO controller treasurer financial director budgeting director and other financial professionals in public practice and private industry *Findex* ,1993 International Perspectives on Trade Promotion and Assistance S. Tamer Cavusgil,Michael R. Czinkota,1990-04-06 As the first international convention focused on stimulating trade through policy actions the International Symposium on Trade Promotion and Assistance sought to present a comprehensive treatment of the role of the public sector in trade promotion The papers presented at the conference have been collected in this book and they review trade promotion activities at the international state and local levels They also address the roles of private sector institutions such as universities trade centers and trade associations in providing information and assistance to those companies interested in exporting The book presents the invaluable experience and advice of experts who discuss obstacles firms face in exporting efforts and suggest how to achieve higher awareness levels how to best assist firms in getting into the market and how to make experienced exporters more successful Divided into four parts this collection features eighteen selections that address various aspects of trade promotion and assistance The five chapters that make up Part I focus on state and federal programs in trade promotion Part II which contains seven chapters looks at trade promotion programs in such countries as England Norway Australia and China Part III presents four readings on university and private initiatives in stimulating partnerships for export promotion and Part IV features three chapters of empirical research findings on exporting with implications for public policy A conclusion and index are also included as well as a number of tables and figures This book will be an important reference for companies involved in international business and sales for business and marketing courses and for public and academic libraries Executive Compensation Edge,2004 Drawing from nine of the leading compensation advisory firms in the country Executive Compensation The Professional s Guide to Current Issues and Practices is the first publication to bring together a number of the top practitioners and experts in the field to provide the information and insights needed to navigate within the new era of accountability and performance standards **Plunkett's Investment & Securities Industry Almanac 2006: The Only Complete Guide to the Investment, Securities, and**

Asset Management Industry Jack W. Plunkett, 2006 A key reference tool covering the investment and asset management industry including trends and market research Provides industry analysis statistical tables an industry glossary industry contacts thorough indexes and in depth profiles of over 300 leading companies in the industry Includes CD ROM

Economic Sustainability and Social Equality in the Technological Era Dwi Irawan, Agung Prasetyo Nugroho Wicaksono, Aviani Widyastuti, Rizki Febriani, Ali Roziqin, 2024-11-25 This book is a comprehensive compilation of academic papers and presentations delivered at the conference It brings together research from various disciplines within the humanities and social sciences such as cultural studies sociology psychology education literature and history It meticulously covers several critical areas of study reflecting the diverse and interdisciplinary nature of the conference In the realm of post pandemic economic development it explores strategies for economic recovery and resilience highlighting the role of finance and social capital in rebuilding economies Technology and sustainable cities are examined through case studies and theoretical frameworks that discuss smart city initiatives technological integration and sustainability practices The section on economic development accountability and finance risk delves into methods for ensuring transparency and managing financial uncertainties in a globalized economy Social and environmental policies and planning are addressed with a focus on creating equitable and sustainable communities This text will be valuable to academics researchers and students in the fields of humanities and social sciences The Open Access version of this book available at <http://www.taylorfrancis.com> has been made available under a Creative Commons Attribution Non Commercial No Derivatives CC BY NC ND 4.0 license The Academy of Management Review Academy of Management, 1991

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Table of Contents Divestiture Option A Guide For Financial And Corporate Planning Executives

1. Understanding the eBook Divestiture Option A Guide For Financial And Corporate Planning Executives
 - The Rise of Digital Reading Divestiture Option A Guide For Financial And Corporate Planning Executives
 - Advantages of eBooks Over Traditional Books
2. Identifying Divestiture Option A Guide For Financial And Corporate Planning Executives
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Divestiture Option A Guide For Financial And Corporate Planning Executives
 - User-Friendly Interface
4. Exploring eBook Recommendations from Divestiture Option A Guide For Financial And Corporate Planning Executives
 - Personalized Recommendations
 - Divestiture Option A Guide For Financial And Corporate Planning Executives User Reviews and Ratings
 - Divestiture Option A Guide For Financial And Corporate Planning Executives and Bestseller Lists
5. Accessing Divestiture Option A Guide For Financial And Corporate Planning Executives Free and Paid eBooks
 - Divestiture Option A Guide For Financial And Corporate Planning Executives Public Domain eBooks
 - Divestiture Option A Guide For Financial And Corporate Planning Executives eBook Subscription Services
 - Divestiture Option A Guide For Financial And Corporate Planning Executives Budget-Friendly Options

6. Navigating Divestiture Option A Guide For Financial And Corporate Planning Executives eBook Formats
 - ePub, PDF, MOBI, and More
 - Divestiture Option A Guide For Financial And Corporate Planning Executives Compatibility with Devices
 - Divestiture Option A Guide For Financial And Corporate Planning Executives Enhanced eBook Features
7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of Divestiture Option A Guide For Financial And Corporate Planning Executives
 - Highlighting and Note-Taking Divestiture Option A Guide For Financial And Corporate Planning Executives
 - Interactive Elements Divestiture Option A Guide For Financial And Corporate Planning Executives
8. Staying Engaged with Divestiture Option A Guide For Financial And Corporate Planning Executives
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Divestiture Option A Guide For Financial And Corporate Planning Executives
9. Balancing eBooks and Physical Books Divestiture Option A Guide For Financial And Corporate Planning Executives
 - Benefits of a Digital Library
 - Creating a Diverse Reading Collection Divestiture Option A Guide For Financial And Corporate Planning Executives
10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
11. Cultivating a Reading Routine Divestiture Option A Guide For Financial And Corporate Planning Executives
 - Setting Reading Goals Divestiture Option A Guide For Financial And Corporate Planning Executives
 - Carving Out Dedicated Reading Time
12. Sourcing Reliable Information of Divestiture Option A Guide For Financial And Corporate Planning Executives
 - Fact-Checking eBook Content of Divestiture Option A Guide For Financial And Corporate Planning Executives
 - Distinguishing Credible Sources
13. Promoting Lifelong Learning
 - Utilizing eBooks for Skill Development
 - Exploring Educational eBooks
14. Embracing eBook Trends

- Integration of Multimedia Elements
- Interactive and Gamified eBooks

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